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V I L L A G E M A K A T I C I	TY	
(Business Address: No. of Street City/T	Fown/Province)	
ATTY. ALEZANDRO S. CASABAR	810-8901	-
September 30 Month Day Fiscal Year  Secondary License Type, If App	<i>Month</i> Annual	Day Meeting
Department Requiring this Document	Amended Articles Num	nber/Section
3,487	. Total Amount of Borro	wings
Total No. of Stockholders	Domestic	Foreign
TO BE ACCOMPLISHED BY SEC PERSONNE	EL CONCERNED	
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# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-Q QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

- 1. For the quarterly period ended: 31 December 2012.
- 2. SEC Identification Number: 834.
- 3. BIR Tax Identification No.: 000-269-435-000.
- 4. Exact name of issuer as specified in its charter: ROXAS AND COMPANY, INC.
- 5. Philippines

Province, Country or other jurisdiction of Incorporation or Organization

- 6. (SEC Use Only)
  Industry Classification Code
- 7F Cacho-Gonzales Building, 101 Aguirre Street Legaspi Village, Makati City 1229 Address of Principal Office
- 8. (632) 810-89-01 to 06

Registrant's telephone number, including area code

9. CADP GROUP CORPORATION

6F Cacho-Gonzales Building, 101 Aguirre Street Legaspi Village, Makati City 1229 Former name, former address and former fiscal year, if changed since last report

10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of Each Class

Number of Shares of Stock Outstanding and Amount of Debt Outstanding

Authorized Capital Stock

Common **P3,375,000,000.00** 

No. of shares subscribed & outstanding:

Common 2,911,885,870

Amount of debt outstanding as of 31 December 2012 ₽8,188,458,000.00

Of the 2,911,885,870 subscribed and outstanding common shares, 1,365,990,294 shares were exempt securities under Section 10.1 of the SRC.

	• • • • • • • • • • • • • • • • • • • •	ne Stock Exchange?
Yes [√]	No [ ]	
11,885,870 common shar	es are registered with the	Philippine Stock Exchange (PSE).
neck whether the issuer:		
Code (SRC) and R Corporation Code of	ule 17 (a)-1 thereunde the Philippines during t	er and Sections 26 and 141 of the he preceding 12 months (or for such
Yes [√] No	[ ]	
(b) Has been subject to	uch filing requirements f	or the past 90 days.
Yes [ ] No	[√]	
PAI	T I – FINANCIAL INFO	RMATION
Financial Statements		
Please see Annex "A".		
Management's Discuss Operations	on and Analysis of	Financial Condition and Results of
Please see Annex "B".		
P	ART II – OTHER INFORI	MATION
New Projects or Investme	nts in Another Project, L	ine of Business or Corporation
		stment in another project, line of
Composition of the Board	of Directors:	
CARLOS ANTONIO R. E EDUARDO R. AREILZA RENATO C. VALENCIA RAMON Y. DIMACALI	LIZALDE LIZALDE  - Indep NGCO - Indep	endent Director endent Director
	and the statements of the seek whether the issuer:  (a) Has filed all reports recode (SRC) and Recorporation Code of shorter period that the Yes [√] No  (b) Has been subject to some Yes [] No  PAR  Financial Statements  Please see Annex "A".  Management's Discussion Operations  Please see Annex "B".  PAR  New Projects or Investme  The Company has nobusiness or corporation  Composition of the Board  PEDRO E. ROXAS  ANTONIO J. ROXAS  BEATRIZ O. ROXAS  FRANCISCO JOSE R. EL CARLOS ANTONIO R. E EDUARDO R. AREILZA RENATO C. VALENCIA RAMON Y. DIMACALI	11,885,870 common shares are registered with the eck whether the issuer:  (a) Has filed all reports required to be filed by S Code (SRC) and Rule 17 (a)-1 thereunde Corporation Code of the Philippines during the shorter period that the registrant was required Yes [√] No [√]  (b) Has been subject to such filing requirements for Yes [√] No [√]  PART I – FINANCIAL INFOINT Financial Statements  Please see Annex "A".  Management's Discussion and Analysis of Operations  Please see Annex "B".  PART II – OTHER INFORM  New Projects or Investments in Another Project, L  The Company has no new project or investments in Another Project, L  The Company has no new project or investments or corporation for the period.  Composition of the Board of Directors:  PEDRO E. ROXAS - Executable Examples (CARLOS ANTONIO J. ROXAS BEATRIZ O. ROXAS FRANCISCO JOSE R. ELIZALDE EDUARDO R. AREILZA RENATO C. VALENCIA RAMON Y. DIMACALI - Indep Indep Indep Indep

3. Performance of the Corporation or result or progress of operations:

Required information is contained in Annexes "A" and "B".

4. Suspension of operations:

None for the period.

5. Declaration of dividends:

None for the period.

6. Contracts of merger, consolidation or joint venture; contract of management, licensing, marketing, distributorship, technical assistance or similar agreements:

None for the period.

7. Financing through loans:

None for the period.

8. Offering of rights, granting of Stock Options and corresponding plans therefor:

None for the period.

9. Acquisition of other capital assets or patents, formula or real estates:

None for the period.

10. Any other information, event or happening that may affect the market price of the Company's shares:

None for the period.

11. Transferring of assets, except in the normal course of business:

None for the period.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ROXAS AND COMPANY, INC. (formerly CADP GROUP CORPORATION)

Issuer

By:

ALEZANDRO S. CASABAR

Legal Services Manager

Compliance Officer/Corporate Information

Officer

Date: 19 February 2013.



## ANNEX "A"

# **CONSOLIDATED FINANCIAL STATEMENTS**First Quarter Ending December 31, 2012 and 2011

#### ROXAS AND COMPANY, INC. AND SUBSIDIARIES

#### CONSOLIDATED BALANCE SHEETS

#### DECEMBER 31, 2012 AND SEPTEMBER 30, 2012

#### Amounts in Thousands

	Note	December-12	September-12
		Unaudited	Audited
ASSETS			
CURRENT ASSETS			
Cash and cash equivalents	4	199,873	199,168
Receivables	5	768,696	888,888
Inventories	6	1,623,317	779,33
Real estate for sale and development	7, 15	352,919	340,53
Prepayments and other current assets	8	753,422	479,05
Total Current Assets		3,698,227	2,686,96
NONCURRENT ASSETS			
Installment Contracts Receivable, net of current portion	5	14,860	11,95
Property, plant and equipment	11		
At cost		8,228,976	8,383,22
At appraised values		2,774,420	2,774,42
Investment in shares of stock of associates	9	720,291	712,540
Investment properties	10, 15	4,811,086	4,811,086
Net pension assets	17	132,007	132,00
Deferred income tax assets	24	157,198	151,38
Other noncurrent assets	5	37,607	37,64
Total Noncurrent Assets		16,876,445	17,014,25
Total Assets		20,574,672	19,701,221
LIABILITIES AND EQUITY			
CURRENT LIABILITIES			
Short-term borrowings	12	1,921,300	1,638,000
Accounts payable and accrued expenses	13	1,287,331	767,05
Customer's deposits	14	99,524	72,614
Dividends payable		20,511	39,230
Current portion of long-term borrowings	7,15	152,591	165,940
Total Current Liabilities	.,	3,481,257	2,682,83
NONCURRENT LIABILITIES			
Long-term borrowings	15	6,114,567	6,056,044
Net pension benefit obligation	17	92,805	86,78
Deferred tax liabilities	24	794,825	794,82
Total Noncurrent Liabilties		7,002,197	6,937,656
Total Liabilities		10,483,454	9,620,49
EQUITY		10,091,218	10,080,730
Total Liabilities and Equity		20,574,672	19,701,22

See accompanying Notes to Consolidated Financial Statements

Certified True and Correct

ARMANDO B. ESCOBAR VP - CFO

### ROXAS AND COMPANY, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

#### FOR THE PERIOD ENDED DECEMBER 31, 2012 AND 2011

[Amounts in 000 Philippine Peso, Except for Basic / Diluted Earnings (Loss) Per Share]

	For the Quarter Ending December 31	
	2012	2011
REVENUE ( Note 19)	648,505	1,863,346
COST OF SALES (Note 20)	396,142	1,604,702
GROSS PROFIT	252,363	258,644
SELLING EXPENSES	(16,950)	(12,427)
OPERATING EXPENSES (Note 21)	(142,201)	(200,669)
EQUITY IN NET LOSSES OF ASSOCIATES (Note 9)	7,751	(17,798)
INTEREST INCOME ( Note 4 and 5)	1,543	2,334
INTEREST EXPENSE ( Notes 12 and 15)	(100,759)	(152,945)
OTHER INCOME - net ( Note 23)	14,152	57,918
INCOME (LOSS BEFORE INCOME TAX)	15,899	(64,943)
PROVISION FOR INCOME TAX (Note 24)		
Current	5,412	12,983
Deferred	0	0
	5,412	12,983
NET INCOME (LOSS) FOR THE PERIOD	10,487	(77,926)
Attributable to:		
Equity holders of the Parent Company	(448)	(62,418)
Non-Controlling Interest	10,935	(15,508)
<u> </u>	10,487	(77,926)
BASIC/DILUTED EARNINGS (LOSS) PER SHARE (Note 26)	(0.000)	(0.021)

See accompanying Notes to Consolidated Financial Statements

CERTIFIED TRUE AND CORRECT:

ARMANDO B. ESCOBAR

VP - CFO

# ROXAS AND COMPANY, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE PERIOD ENDED DECEMBER 31, 2012 AND 2011 [Amounts in 000 Philippine Peso)

	For the Quarter Endin 2012	g December 31 2011	
NET INCOME	10,487	(77,926)	
OTHER COMPREHENSIVE INCOME			
TOTAL COMPREHENSIVE INCOME	10,487 (77,9		
Attributable to:			
Equity holders of the Parent Company	(448)	(62,418)	
Minoroty Interest	10,935	(15,508)	
	10,487	(77,926)	

See accompanying Notes to Consolidated Financial Statements

CERTIFIED TRUE AND CORRECT:

ARMANDO B. ESCOBAR

VP - CFO

# ROXAS AND COMPANY, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY DECEMBER 31, 2012 AND 2011

Amounts in Thousands

	2012	2011
SHARE CAPITAL	2,911,885	2,911,885
SHARE PREMIUM	1,611,394	1,611,394
EFFECTS OF CHANGE IN OWNERSHIP OF SUBSIDIARIES	(81,066)	(81,066)
SHARE IN REVALUATION INCREMENT on land of Associate	136,322	136,322
REVALUATION INCREMENT IN PROPERTY	1,496,206	1,335,075
SHARE IN FAIR VALUE RESERVE	5,179	5,179
RETAINED EARNINGS  Beginning balance  Share in net income (loss) for the period	2,204,215 (448)	1,542,504 (62,418)
NON CONTROLLING INTEREST	8,283,687	7,398,876
Beginning balance Share in net income (loss) for the period	1,796,595 10,935	1,567,087 (15,508)
TOTAL EQUITY	10,091,218	8,950,455

CERTIFIED TRUE AND CORRECT:

ARMANDO B. ESCOBAR VP-CFO

#### ROXAS AND COMPANY, INC. AND SUBSIDIARIES



#### CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE THREE MONTH PERIOD ENDED DECEMBER 31, 2012 AND 2011

#### Amounts in Thousands

	December-12	December-11
CASH FLOWS FROM OPERATING ACTIVITIES		
Income (loss) before tax	15,899	(64,943)
Adjustments for:		
Depreciation	169,636	169,441
Equity in net earnings (loss) of associates	(3,470)	17,798
Interest Income	(1,544)	(2,334)
Interest expense	100,784	152,945
Loss (Gain) on sugar inventory		39,302
Net cash from operations before working capital changes	281,305	312,209
Decrease (Increase) in:		
Receivables	132,021	(431,855)
Inventories	(843,981)	202,344
Real estate	(12,386)	(2,689)
Prepayments and other current assets	(274,371)	(1,684)
Increase ( decrease ) in:		
Accounts payable and accrued expenses	510,674	438,115
Customers' deposits	26,910	32,932
Increase (decreased) in net pension obligation	(732)	519
Cash generated from operations	(180,560)	549,891
Interest received	1,544	2,334
Income tax paid, including creditable withholding and final tax	(5,113)	(366)
Net cash from (used in ) operating activities	(184,129)	551,859
CASH FROM INVESTING ACTIVITIES		
Additions to property, plant and equipment	(15,183)	(3,678)
Dividends received	-	71,373
Decrease (Increase) in other noncurrent assets	5,830	(3,401)
Net cash flows from ( used in) investing activities	(9,353)	64,294
CASH FLOWS FROM FINANCING ACTIVITIES		
Net proceeds from ( payments of ) short term borrowings	283,169	(144,000)
Proceeds from long-term borrowings	85,000	0
Payment of long-term borrowings	(73,125)	(203,263)
Interest paid	(100,857)	(149,305)
Net cash flows from ( used in) financing activities	194,187	(496,568)
NET DECREASE IN CASH AND CASH EQUIVALENTS	705	119,585
CASH AND CASH EQUIVALENTS, Beginning	199,168	359,182
CASH AND CASH EQUIVALENTS, End	199,873	478,767

CERTIFIED TRUE AND CORRECT:

CERTIFIED TRUE AND CORRECT:

#### ROXAS AND COMPANY, INC AND SUBSIDIARIES AGING OF RECEIVABLES As of December 31, 2012

IN	P'000
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#### TRADE RECEIVABLES

Sugar Customers
Management
Real Estate Installment Buyers
Palm Estates
Punta Fuego
Role Subdivision
San Antonio Memorial Gardens
Leasing
TOTAL

Less Allowance for doubtful accounts

				Pas	t due	
Total	Not yet due	Current	30 days	60 days	90 days	120 days
542,298 868		115	224,340 641	112		317,958
47,046	44,592	778	430	271	181	794
11,551 1,628	4,152 1,145	17	13	13	30	7,399 410
4,110	3,822		85	52	34	117
384		57	42	30	34	221
607,885	53,711	967	225,551	478	279	326,899
(67,875)			(560)			(67,315)
540,010	53,711	967	224,991	478	279	259,584

#### **NON TRADE**

Balance

Planters and Planters Association Officers and Employees Related Parties Others

Total

Less: Allowance for doubtful accounts

#### RECAP

Trade

Non-Trade

Total

Less: allowance for doubtful accounts

		Past due			
Total	Current	30 days	60 days	90 days	Over 90 days
60,629		4,482	5,153	12,741	38,253
99,532	1,123	506	1,456	1,114	95,333
109,881	183	109	594	122	108,873
64,495	820	47,052	620	204	15,799
334,537	2,126	52,149	7,823	14,181	258,258
(90,990)					(90,990)
243,547	2,126	52,149	7,823	14,181	167,268
607,885	54,678	224,991	478	279	326,899
334,537	2,126	52,149	7,823	14,181	258,258
942,422	56,804	277,140	8,301	14,460	585,157
(158,865)			(560)		(158,305)
783,557	56,804	277,140	7,741	14,460	426,852

Certified True and Correct:

ARMANDO B. ESCOBAR

VP - CFO

### ROXAS AND COMPANY, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. Corporate Information, Group Restructuring and Merger, Status of Operations and Approval of the Consolidated Financial Statements

#### Corporate Information

Roxas and Company, Inc. (the "Company") was organized in the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on October 7, 1918 with the primary purpose of operating mill and refinery facilities to manufacture sugar and allied products. The Company's corporate life was extended for another 50 years from October 7, 1968.

The Company started its commercial operations in 1920 and on November 29, 1948, its shares of stock were listed in the Philippine Stock Exchange (PSE). On July 1, 2004, the Company spun off its Negros sugar milling business to Central Azucarera de La Carlota, Inc. (CACI), a wholly-owned subsidiary. The said spin-off, approved by the Philippine SEC on February 10, 2004, involved the transfer of the Company's net assets amounting to ₱1,419.5 million to CACI in exchange for the latter's 200 million common shares at ₱1.0 per share.

RCI was incorporated and registered with the Philippine SEC on December 16, 1981 to engage in various agricultural ventures such as, but not limited to, the production of sugar, coconut, copra, coffee, and other crops, and to swine raising and other kinds of livestock; to act as managers or managing agents of persons, firms, associations, corporations, partnerships and other entities including but not limited to those engaged in agriculture and related businesses; to provide management, investment and technical advice to agricultural, commercial, industrial, manufacturing and other kinds of enterprises; to undertake, carry on, invest in, assist or participate in the promotion, establishment, organization, acquisition, management, operation, administration, liquidation, or reorganization of corporations, partnerships and other entities; and to conduct and engage in the business of general merchant, distributor, agent importer and exporter.

The Company has 3,525, 3,534 and 3,566 equity holders as of September 30, 2012 and 2011 and June 30, 2011, respectively. The Company is owned by various individual shareholders and domestic corporations, namely Pesan Holdings, Inc. and SPCI Holdings, Inc.

On February 10, 2011, the Board of Directors (BOD) approved the amendment of the Company's By-Laws changing the accounting period of the Company and its subsidiaries from fiscal year ending June 30 to September 30 of each year. The change in accounting period of the Company was approved by the Philippine SEC on March 30, 2011. The change in accounting period of the Company's subsidiaries was approved by the Philippine SEC on various dates in 2011.

The Company's corporate office is located at the 7th Floor, Cacho-Gonzales Building, 101 Aguirre Street, Legaspi Village, Makati City.

#### Group Restructuring and Merger

The Company was previously 89.28%-owned by Roxas Holdings, Inc. (RHI), a public company also incorporated and domiciled in the Philippines.

Roxas and Company, Inc. and its subsidiaries (collectively, the "Group"), has undertaken corporate restructuring in fiscal year 2009. On December 16, 2008, RHI purchased all the sugar-related operating subsidiaries and an associate, as well as certain assets and liabilities of CADPI Group Corporation (CADPGC) for a total consideration of \$\mathbb{P}3,838.0\$ million. With no more sugar-related subsidiaries and an associate, RHI sold its investment in CADPGC to RCI for \$\mathbb{P}3,927.3\$ million on January 23, 2009. Just before the merger discussed below, CADPGC was 95.93% owned by RCI.

Effective June 29, 2009, upon approval of the Philippine SEC on June 23, 2009, CADPGC merged with RCI, with CADPGC as the surviving entity, through a share swap wherein 11.71 CADPGC's shares were exchanged for every share of RCI. On the same date, the Philippine SEC approved CADPGC's change in corporate name to Roxas and Company, Inc.

The merger was accounted for similar to pooling of interests. The assets and liabilities of CADPGC and RCI were reflected at their carrying values and comparatives were restated to include balances and transactions as if the entities had been merged at the beginning of the earliest period presented.

#### Corporate Restructuring Plan

On February 1, 2012, the RHI's BOD approved a resolution to shorten the corporate life of CPSI, CIAI and RPC effective September 30, 2012. On the same date, the BOD also approved the merger of CCSI, CFSI and JOMSI with CADPI. This decision was in line with the Group's move to rationalize its operations. Accordingly, these subsidiaries have changed their basis of accounting from the going concern basis to liquidation basis in 2012.

#### Status of Operations and Management Action Plans

When the new management took over in December 2011, the Group started to implement new business strategies and action plans to improve its operations and ensure long-term viability of its business.

The Group is currently reviewing its existing operating units in order to more clearly define accountabilities, tighten internal monitoring and decentralize management decisions.

Management directed all cost and profit centers to implement cost efficiency measures which resulted in a reduction in certain overhead expenses by at least 10% from last year and an increase in margins for this fiscal year 2012. Management also directed the plants to achieve operating efficiencies which also contributed to the increase in margins this fiscal year.

Management also negotiated with its creditor banks which resulted in the change of the interest rate from a fixed rate to a floating rate and additional three-year grace period on principal payments.

As a result of these strategies, the Group recorded a consolidated net income of ₱632.4 million for the fiscal year ended September 30, 2012, a turnaround from a consolidated net loss of ₱782.7 million for the year ended June 30, 2011 and ₱778.0 million for the three months ended September 30, 2011. Moreover, the Group has met the required DSCR and has been compliant with its loan covenants as of September 30, 2012 (see Note 15).

For the first quarter ending December 31, 2012, the Group recorded a consolidated net income of P10 million, 113% better than the net loss of P78 million for the same period last year. This is due to better prices and cost efficiencies experience in the current period.

#### 2. Summary of Significant Accounting and Financial Reporting Policies

#### Basis of Preparation and Statement of Compliance

The interim condensed consolidated financial statements of the Company and its Subsidiaries (collectively referred to as "the Group") have been prepared in accordance with Philippine Financial Reporting Standards (PFRS) and Philippine Accounting Standards (PAS) 34, *Interim Financial Reporting*.

The interim condensed consolidated financial statements have been prepared using the historical cost basis, except for land properties, which are stated at revalued amounts, investment properties which are stated at fair value and consumable biological assets which are carried at fair values less estimated cost to sell. These are presented in Philippine peso, the Company's functional currency, and rounded to the nearest thousands, except when otherwise indicated.

The unaudited interim condensed consolidated financial statements, which have been prepared by the Company to be filed with the SEC for its quarterly reporting to comply with Securities Regulation Commission Rule 68.1, do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual consolidated financial statements as at September 30, 2012.

#### Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year except for the early adoption of the amendments to PAS 12, *Income Taxes - Deferred Tax: Recovery of Underlying Asset*, which clarify the determination of deferred tax on investment property measured at fair value. The amendment introduces a rebuttable presumption that the carrying amount of investment property measured using the fair value model in PAS 40, *Investment Property*, will be recovered through sale and, accordingly, requires that any related deferred tax should be measured on a 'sale' basis. The presumption is rebutted if the investment property is depreciable and it is held within a business model whose objective is to consume substantially all of the economic benefits in the investment property over time ('use' basis), rather than through sale. Furthermore, the amendment introduces the requirement that deferred tax on non-depreciable assets measured using the revaluation model in PAS 16, *Property, Plant and Equipment*, always be measured on a sale basis of the asset.

The Group has investment properties at fair value and are classified as capital assets for income tax purposes which are taxed at the gross selling price or fair market value whichever is higher. Further, the jurisdiction in which the Group operates has a different tax charge for 'sale' or 'use' basis of assets for income tax purposes. Accordingly, previously recognized deferred income tax liability of \$\mathbb{P}277.5\$ million was reversed which increased the retained earnings and reduced the deferred income tax liability as of July 1, 2009, June 30, 2010 and 2011 and September 30, 2011 by \$\mathbb{P}277.5\$ million (see Notes 24 and 25).

New Accounting Standards, Interpretations and Amendments to Existing Standards Effective Subsequent to September 30, 2012

The Group will adopt the standards and interpretations enumerated below when these become effective. Except as otherwise indicated, the Group does not expect the adoption of these new changes in PFRS to have a significant impact on the consolidated financial statements. The relevant disclosures will be included in the notes to the consolidated financial statements when these become effective. Effective years are on a fiscal year basis.

#### Effective 2013

• Amendments to PAS 1, *Financial Statement Presentation*, improve how we present components of other comprehensive income. The new requirements are effective for annual periods beginning on or after July 1, 2012.

#### Effective 2014

- PFRS 10, Consolidated Financial Statements, replaces the portion of PAS 27, Consolidated and Separate Financial Statements, that addresses the accounting for consolidated financial statements. It also includes the issues raised in SIC-12, Consolidation Special Purpose Entities. PFRS 10 establishes a single control model that applies to all entities including special purpose entities. The changes introduced by PFRS 10 will require management to exercise significant judgment to determine which entities are controlled, and therefore, are required to be consolidated by a parent, compared with the requirements that were in PAS 27. This standard has no effect on the consolidated financial statements. The Group is currently assessing the impact that this standard will have on the financial position and performance.
- PFRS 11, Joint Arrangements, replaces PAS 31, Interests in Joint Ventures and SIC-13, Jointly-controlled Entities Non-monetary Contributions by Venturers. PFRS 11 removes the option to account for jointly controlled entities (JCEs) using proportionate consolidation. Instead, JCEs that meet the definition of a joint venture must be accounted for using the equity method. The application of this new standard will impact the financial position of the Group. This is due to the cessation of proportionate consolidating the joint venture to equity accounting for this investment. The Group is currently assessing the impact that this standard will have on the financial position and performance.
- Amendments to PFRS 7, Financial Instruments: Disclosures Offsetting Financial Assets and Financial Liabilities, require an entity to disclose information about rights of set-off and related arrangements (such as collateral agreements). The new disclosures are required for all recognized financial instruments that are set off in accordance with PAS 32. These disclosures also apply to recognized financial instruments that are subject to an enforceable master netting arrangement or 'similar a greement', irrespective of whether they are set-off in accordance with PAS 32. The amendments require entities to disclose, in a tabular format unless another format is more appropriate, the following minimum quantitative information. This is presented separately for financial assets and financial liabilities recognized at the end of the reporting period:
  - a. The gross amounts of those recognized financial assets and recognized financial liabilities;
  - b. The amounts that are set off in accordance with the criteria in PAS 32 when determining the net amounts presented in the statement of financial position;
  - c. The net amounts presented in the statement of financial position;
  - d. The amounts subject to an enforceable master netting arrangement or similar agreement that are not otherwise included in (b) above, including:
    - i. Amounts related to recognized financial instruments that do not meet some or all of the offsetting criteria in PAS 32; and
    - ii. Amounts related to financial collateral (including cash collateral); and
  - e. The net amount after deducting the amounts in (d) from the amounts in (c) above.

The amendments to PFRS 7 are to be retrospectively applied for annual periods beginning on or after January 1, 2013. The amendment affects disclosures only and will have no impact on the Group's financial position or performance.

- PFRS 12, Disclosure of Interests with Other Entities, includes all of the disclosures that were previously in PAS 27 related to consolidated financial statements, as well as all of the disclosures that were previously included in PAS 31 and PAS 28. These disclosures relate to an entity's interests in subsidiaries, joint arrangements, associates and structured entities. A number of new disclosures are also required. This standard will result in additional disclosures in the consolidated financial statements.
- PFRS 13, *Fair Value Measurement*, establishes a single source of guidance under PFRS for all fair value measurements. PFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under PFRS when fair value is required or permitted. The Group is currently assessing the impact that this standard will have on the financial position and performance.
- Philippine Interpretation IFRIC 20, Stripping Costs in the Production Phase of a Surface Mine, applies to waste removal costs that are incurred in surface mining activity during the production phase of the mine ("production stripping costs") and provides guidance on the recognition of production stripping costs as an asset and measurement of the stripping activity asset. This interpretation will not impact the Group's financial position and performance.
- Amendments to PAS 19, *Employee Benefits*, range from fundamental changes such as removing the corridor mechanism and the concept of expected returns on plan assets to simple clarifications and rewording. The revised standard also requires new disclosures such as, among others, a sensitivity analysis for each significant actuarial assumption, information on asset-liability matching strategies, duration of the defined benefit obligation, and disaggregation of plan assets by nature and risk. Once effective, the Group has to apply the amendments retroactively to the earliest period presented.

The Group reviewed its existing employee benefits and determined that the amended standard has significant impact on its accounting for retirement benefits. The Group will obtain the services of an external actuary to compute the impact to the consolidated financial statements upon adoption of the standard.

- PAS 27, Separate Financial Statements (as revised in 2011). As a consequence of the new PFRS 10, Consolidated Financial Statement and PFRS 12, Disclosure of Interests in Other Entities, what remains of PAS 27 is limited to accounting for subsidiaries, jointly controlled the Group's financial position and performance. This interpretation will not impact the Group's financial statements since there are no changes in the accounting principles on the preparation of the consolidated financial statements upon adoption of this revised standard.
- PAS 28, *Investments in Associates and Joint Ventures (as revised in 2011)*. As a consequence of the new PFRS 11, *Joint Arrangements* and PFRS 12, PAS 28 has been renamed PAS 28, *Investments in Associates and Joint Ventures*, and describes the application of the equity method to investments in joint ventures in addition to associates. The Group is currently assessing the impact that this standard will have on the financial position and performance.

#### Annual Improvements to PFRSs (2009-2011 cycle)

The *Annual Improvements to PFRSs* (2009-2011 cycle) contain non-urgent but necessary amendments to PFRSs. The amendments are effective for annual periods beginning on or after October 1, 2013 and are applied retrospectively. Earlier application is permitted.

- PAS 1, Presentation of Financial Statements Clarification of the Requirements for Comparative Information, clarify the requirements for comparative information that are disclosed voluntarily and those that are mandatory due to retrospective application of an accounting policy, or retrospective restatement or reclassification of items in the financial statements. An entity must include comparative information in the related notes to the financial statements when it voluntarily provides comparative information beyond the minimum required comparative period. The additional comparative period does not need to contain a complete set of financial statements. On the other hand, supporting notes for the third balance sheet (mandatory when there is a retrospective application of an accounting policy, or retrospective restatement or reclassification of items in the financial statements) are not required. The amendments affect disclosures only and have no impact on the Group's financial position or performance.
- PAS 16, *Property, Plant and Equipment Classification of Servicing Equipment*, clarifies that spare parts, stand-by equipment and servicing equipment should be recognized as property, plant and equipment when they meet the definition of property, plant and equipment and should be recognized as inventory if otherwise. The amendment will not have any significant impact on the Group's financial position or performance.
- PAS 32, Financial Instruments: Presentation Tax Effect of Distribution to Holders of Equity Instruments, clarifies that income taxes relating to distributions to equity holders and to transaction costs of an equity transaction are accounted for in accordance with PAS 12, Income Taxes. The Group expects that this amendment will not have any impact on its financial position or performance.
- PAS 34, Interim Financial Reporting Interim Financial Reporting and Segment Information for Total Assets and Liabilities clarifies that the total assets and liabilities for a particular reportable segment need to be disclosed only when the amounts are regularly provided to the chief operating decision maker and there has been a material change from the amount disclosed in the entity's previous annual financial statements for that reportable segment. The amendment affects disclosures only and has no impact on the Group's financial position or performance.

#### Effective in 2015

• PAS 32, Financial Instruments: Presentation - Offsetting Financial Assets and Financial Liabilities, clarifies the meaning of "currently has a legally enforceable right to set-off" and also the application of the PAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. The amendments to PAS 32 are to be retrospectively applied for annual periods beginning on or after January 1, 2014.

#### Effective in 2016

• PFRS 9, Financial Instruments - Classification and Measurement, as issued, reflects the first phase on the replacement of PAS 39 and applies to the classification and measurement of financial assets and liabilities as defined in PAS 39, Financial Instruments: Recognition and Measurement.

Work on impairment of financial instruments and hedge accounting is still ongoing, with a view to replacing PAS 39 in its entirety. PFRS 9 requires all financial assets to be measured at fair value at initial recognition. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at amortized cost if it is held within a business model that has the objective to hold the assets to collect the contractual cash flows and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at fair value through profit or loss. All equity financial assets are measured at fair value either through other comprehensive income (OCI) or profit or loss. Equity financial assets held for trading must be measured at fair value through profit or loss. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in OCI. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9, including the embedded derivative separation rules and the criteria for using the FVO.

The Group has made an evaluation of the impact of the adoption of this standard. The Group decided not to early adopt PFRS 9 for its 2012 reporting ahead of its effectivity date on January 1, 2015 and therefore the consolidated financial statements and as September 30, 2012 and 2011 and June 30, 2011 do not reflect the impact of the said standard. Based on this evaluation, loans and receivables and other financial liabilities, both carried at amortized cost, will not be significantly affected. Upon adoption, these financial instruments shall continue to be carried at amortized cost, thus, has no impact to the Group's financial position and performance. Further, the Company's investments in unquoted equity shares classified as available for sale investments would be affected by the adoption of this standard. This investment shall be carried at fair value either through other comprehensive income or through profit or loss upon adoption of this standard. The financial impact is currently undeterminable.

The Group shall conduct another impact assessment at the end of the 2013 reporting period using the consolidated financial statements as of and for the year ended September 30, 2012. Given the amendments on PFRS 9, the Group at present, does not plan to early adopt in 2013 financial reporting. It plans to reassess its current position once the phases of PFRS 9 on impairment and hedge accounting become effective.

The Group's decision whether to early adopt PFRS 9 for its 2013 financial reporting will be disclosed in the consolidated financial statements as of and for the year ending September 30, 2013.

#### Effectivity date to be determined

• Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate, covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. This Interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11, Construction Contracts, or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion. The adoption of this Philippine Interpretation may significantly

affect the determination of the revenue from real estate sales and the corresponding costs, and the related contracts receivables, deferred income tax assets and retained earnings accounts. The adoption of this Philippine Interpretation will be accounted for retrospectively, and will result to restatement of prior period financial statements. The Group is in the process of quantifying the impact of the adoption of this Philippine Interpretation on the Group's financial position and performance.

#### Consolidation

The consolidated financial statements include the financial statements of the Company and the following subsidiaries (all incorporated in the Philippines):

	Percentage	
	of Ownership	Description of business
RHI	65.70	Holding company of its subsidiaries that operate mill, refinery and ethanol facilities to manufacture sugar and allied products; shares of stock are listed in the PSE.
Roxaco Land Corporation (RLC)	100.00	Engaged in development and sales of real estate.
United Ventures Corporation (UVC)	100.00	Warehouse leasing
Nasugbu Feeds Corporation (NAFECOR)	100.00	The subsidiary has currently no commercial operations. Originally to engage in manufacture of animal feeds and feedstocks.

The following are the subsidiaries of RHI (all incorporated in the Philippines) as of September 30, 2012 and 2011 and June 30, 2011:

	Effective percentage
	of Ownership
Central Azucarera Don Pedro, Inc. (CADPI)	100.00
CACI	100.00
CADP Insurance Agency, Inc. (CIAI) <sup>(2)</sup>	100.00
CADP Farm Services, Inc. (CFSI)	100.00
CADP Consultancy Services, Inc. (CCSI)	100.00
Jade Orient Management Services, Inc. (JOMSI)	99.99
Najalin Agri Ventures, Inc. (NAVI)	77.38
Roxol Bioenergy Corporation (RBC) <sup>(1)</sup>	100.00
CADP Port Services, Inc. (CPSI) <sup>(3)</sup>	100.00
Roxas Power Corporation (RPC) <sup>(3)</sup>	50.00

On August 31, 2012, RHI assigned 238,417,831 RBC shares in favor of CADPI out of its 300 million RBC shares. As a result, RHI's direct ownership interest in RBC was reduced from 100% to 20.53% while CADPI acquired 79.47% ownership interest in RBC, thus, making RBC a subsidiary of CADPI.

<sup>(2)</sup> CIAI was incorporated on May 8, 1997 and has not yet started commercial operations.

CPSI was incorporated on July 17, 2008 while RPC was incorporated on July 16, 2008. Both companies have not yet started commercial operations. The Company has control on RPC since it is the single biggest stockholder which has the power to cast the majority of votes at the BOD's meetings and the power to govern the financial and reporting policies of RPC.

The following are the subsidiaries of RLC (all incorporated in the Philippines)

	Percentage of Ownership
Roxaco Commercial Properties Corporation (RCPC) (1)	100.00
SAMG Memorial Management and Services, Inc. (SMMSI) <sup>(2)</sup>	100.00
Fuego Hotels and Properties Management Corporation (FHPMC) (3)	63.00

- (1) RCPC was incorporated on January 14, 1999 to handle the property management and commercial development of RLC and has not yet started commercial operations.
- $^{(2)}$  SMMSI was incorporated on January 11, 2012 primarily to engage in memorial care and services.
- (3) FHPMC was acquired on June 10, 2011 through a share purchase agreement between RLC and Fuego Development Corporation (FDC), an associate of RLC (see Note 9). FHPMC is a management company with an expertise in managing hotels, resorts with full or limited-services

Subsidiaries are all entities over which the Company has the power to govern the financial and operating policies generally accompanying a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Company controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Company. They are deconsolidated from the date on which control ceases.

Noncontrolling interest represents a portion of profit or loss and net assets of subsidiaries not held by the Group, directly or indirectly, and are presented separately in the consolidated statement of income and within the equity section of the consolidated balance sheet and consolidated statement of changes in equity, separately from Company's equity. Total comprehensive income is attributed to the portion held by the Group and to the noncontrolling interests even if this results in the noncontrolling interests having a deficit balance.

The interim condensed consolidated financial statements are prepared using uniform accounting policies for like transactions and other events in similar circumstances. Adjustments, where necessary, are made to ensure consistency with the policies adopted by the Group.

Inter-company transactions, balances and unrealized gains on transactions between group companies are eliminated. Unrealized losses are also eliminated but are considered as an impairment indicator of the assets transferred.

#### 3. Significant Judgments, Accounting Estimates and Assumptions

The preparation of the interim condensed consolidated financial statements in accordance with PFRS requires the Group to exercise judgment, make estimates and use assumptions that affect the reported amounts of assets, liabilities, income and expenses and related disclosures. The Group makes estimates and uses assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. Future events may occur which will cause the assumptions used in arriving at the estimates to change. The effects of any change in estimates are reflected in the interim condensed consolidated financial statements as they become reasonably determinable.

Judgments, estimates and assumptions are continuously evaluated and are based on historical

experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group believes the summary of significant judgments, accounting estimates and assumptions disclosed in the Group's annual consolidated financial statements as at December 31, 2012 represent a summary of judgments, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities, as well as to the related revenues and expenses, within the next fiscal year, and related impact and associated risk in the interim consolidated financial statements.

#### 4. Cash and Cash Equivalents

Cash and cash equivalents consist of:

	December 31, 201	2 September 30, 2012		
	(In Thou	(In Thousands)		
Cash on hand and in banks	₽191,459	₽144,998		
Short-term placements	8,414	54,170		
	<b>₽199,873</b>	₽199,168		

Short-term placements earn interest ranging from 1.0% to 3.5%, 1.3% to 3.58%, per annum in December and September 2012, respectively, and have average maturities of one day to 60 days. Interest income earned on cash in banks and short-term placements amounted to \$\mathbb{P}\$0.151 million and \$P\$ 0.378 million for the three months ended December 31, 2012 and 2011, respectively.

#### 5. Receivables

Receivables consist of:

	<b>December 31, 2012</b>	September 30, 2012
	(In Thou	sands)
Trade	<b>P</b> 593,024	₽679,811
Due from:	0	
Related parties (Note 16)	110,198	137,501
Employees	88,164	59,951
Planters and cane haulers	53,757	40,979
Others	58,227	95,935
	903,370	1,014,177
Less allowance for impairment of receivables	134,674	125,297
	P768,696	₽888,880

a. Trade receivables include customers' accounts arising from the sale of real estate properties collectible in monthly installments over a period of 18 to 84 months and bear annual interest ranging from 8% to 20% depending on the terms of the sales contract. Cash received from the sale of real estate properties which did not meet the revenue recognition criteria as set out in Note 2 are recognized under the "Customers' deposits" account in the consolidated balance sheets.

b. The aggregate future installment receivables under the sales contracts are as follows:

	<b>December 31, 201</b>	<b>December 31, 2012</b> September 30, 2012		
	(In Thousands)			
Current	<b>P50,637</b>	₽52,359		
Noncurrent	14,860	11,951		
	P65,497	₽64,310		

- c. Due from employees include interest and noninterest-bearing salary, housing and educational loans that are collected through salary deduction.
- d. Other receivables include deposits to suppliers and contractors, other employee housing loans and other nontrade receivables. Other employee housing loans pertain to outstanding receivable from the 2002 sale of a portion of RHI's land in Barrio Bilaran, Nasugbu, Batangas to its employees. Due to the Reorganization Program discussed in Note 1, the employees were transferred to CADPI, whereas, the receivable remained with RHI. These loans bear annual interest of 12% and are payable over 10 years until 2012. As of September 30, 2012, current portion of these receivables amounted to ₱2.6 million.

#### 6. Inventories

Inventories consist of:

	<b>December 31, 2012</b>	September 30, 2012	
	(In Thousands)		
At cost:			
Refined sugar	<b>P</b> 276,355	₽247,477	
Materials in transit	63,314	21,348	
At NRV:			
Raw sugar	689,949	25,003	
Molasses	252,127	168,281	
Alcohol	54,222	34,816	
Material and supplies	287,350	282,411	
	P1,623,317	₽779,336	

#### 7. Real Estate for Sale and Development

Real estate for sale and development consist of:

	<b>December 31, 2012</b> September 30,		
	(In Thousands)		
Real estate properties for sale	<b>P7,428</b>	₽7,351	
Raw land and land improvements	345,491	333,182	
	P352,919	₽340,533	

Borrowing costs incurred from loans availed specifically to finance the development of the Group's real estate projects amounting to \$\mathbb{P}0.277\$ million and \$\mathbb{P}0.5\$ million were capitalized for the three-

month period ended December 31, 2012 and for the year ended September 30, 2012, respectively.

The aggregate cash price values and related aggregate carrying costs of real estate properties held for sale follow:

_	December 31, 2012	September 30, 2012	
	(In Thousands)		
Aggregate cash price values	<b>P</b> 26,585	₽31,028	
Less aggregate carrying costs	7,428	7,351	
Excess of aggregate cash price values		_	
over aggregate carrying costs	₽19,157	₽23,677	

#### 8. Prepayments and Other Current Assets

Prepayments and other current assets consist of:

_	<b>December 31, 2012</b>	September 30, 2012
	(In Thou	isands)
Input VAT and other prepaid taxes	<b>P184,148</b>	₽173,202
Creditable withholding taxes - net (Note 21)	267,957	258,144
Deferred milling costs	204,894	-
Others	96,423	47,705
	P753,422	₽479,051

- Input VAT arises from purchases of equipment and services relating to the Expansion Project and RBC Ethanol Plant construction (see Note 11).
- b. Other current assets consist of prepaid insurance and rentals, advance payments made to a sugar milling company for tolling services.

#### 9. Investment in Shares of Stock of Associates

The Group has the following associates and joint ventures as of December 31 and September 30, 2012.

	Percentage	
	of Ownership	Main Activity
Hawaiian-Philippine Company (HPCo)	29.62 <sup>1</sup>	Sugar mill
Fuego Land Corporation (FLC)	$30.00^2$	Real estate developer
Fuego Development Corporation (FDC)	$30.00^2$	Real estate developer
Club Punta Fuego, Inc. (CPFI)	$26.63^2$	Social recreational and
		athletic activities
Roxaco - ACM Development		
Corporation (RADC)	$50.00^2$	Real estate developer
(1) Effective ownership through RHI.		_

- (2) Effective ownership through RLC.

Details and movements of investment in shares of stock of associates follow:

	<b>December 31, 2012</b>	September 30, 2012
Acquisition cost:	(In Thou	sands)
Beginning balance	P308,212	₽308,162
Addition (disposal)		50
Ending balance	308,212	308,212
Accumulated equity in net earnings:		
Beginning balance	265,920	384,319
Equity in net earnings (loss)	7,751	47,188
Dividend income		(165,587)
Ending balance	273,671	265,920
Share in:		
Revaluation increment on land	207,492	207,492
Fair value reserve	5,179	5,179
Unrealized gain on transfer of land	(59,030)	(59,030)
Allowance for impairment	(15,233)	(15,233)
	₽720,291	₽712,540

- a. HPCo is primarily engaged in the manufacturing and trading of raw and refined sugar, molasses and other sugar by-products.
- b. FLC was formed for the establishment of basic facilities and amenities and consequently for the development of upgraded facilities on some 429,870 square meters of land located in Barangay Natipuan, Nasugbu, Batangas, known as Terrazas de Punta Fuego.
- c. FDC was formed as a 70%-30% joint venture by Landco Pacific Corporation (LPC) and RLC for the establishment of basic facilities and amenities on some 21 hectares of land and consequently for the development of the upgraded facilities on the land.

On August 23, 2005, RLC entered into an Assignment Agreement with FDC. The Agreement provides that RLC shall subscribe to, and FDC shall issue to RLC, 24.0 million shares of stock of FDC with a par value of \$\mathbb{P}1.0\$ per share. On August 25, 2005, RLC transferred to FDC 156,568 square meters of land with a historical cost of \$\mathbb{P}3.6\$ million and fair market value of \$\mathbb{P}129.2\$ million in full payment of the subscription price and in exchange for the shares.

After the subscription of shares and assignment of land, the total equity interest of RLC in FDC increased from 30% to 52%.

On December 5, 2006, the BOD of FDC approved the conversion of certain liabilities to LPC into shares of stock of FDC. On May 8, 2008, the Philippine SEC approved the debt to equity conversion between LPC and FDC and the increase in capital stock of FDC. Consequently, the ownership interest of LPC reverted to 70% and RLC to 30%.

FDC is currently engaged in the sale and development of real estate and industrial properties.

d. CPFI was formed to promote social, recreational and athletic activities on a non-profit basis among its members, through the acquisition, development, construction, management and a maintenance of a golf course, resort, marina and other sports and recreational facilities on a residential resort community project of RLC, a joint venture with LPC, known as Peninsula de Punta Fuego. On June 10, 2011, RLC and FDC entered into a share purchase agreement whereby RLC acquired 15,750 issued common shares and deposit for future stock subscription for 47,250 unissued shares of FHPMC in exchange for nine CPFI shares, resulting in 63% ownership of RLC in FHPMC (see Note 2).

FHPMC is a management company with an expertise in managing hotels, resorts and full and limited service companies. One of the properties it manages is Club Punta Fuego which is owned by CPFI.

e. As of September 30, 2011, RADC has already sold all its real estate units except for the repossessed units on hand and has no available real estate properties to develop. The activities of RADC is now limited to the collection of outstanding receivables, disposal of the remaining construction materials inventory and settlement of payables.

Investment in shares of stock of RADC amounting to \$\mathbb{P}3.7\$ million was provided with allowance for impairment as of September 30, 2012 and 2011 and June 30, 2011.

f. The accumulated equity in net earnings of associates amounting to \$\mathbb{P}265.9\$ million, \$\mathbb{P}384.3\$ million and \$\mathbb{P}402.3\$ million as of September 30, 2012 and 2011 and June 30, 2011, respectively, is not available for dividend distribution to shareholders, unless received as cash dividends from the associates.

#### 10. Investment Properties

Investment properties as of December 31 and September 30, 2012 consist of:

	(In Thousands)
Land properties (Notes 15 and 18)	<b>P</b> 4,802,436
Building (Note 15)	8,650
	P4,811,086

#### The Company

The total carrying amount of the Company's investment properties includes land properties that are subjected to the Comprehensive Agrarian Reform Law (CARL) with total land area of 2,514.76 hectares and total value of \$\mathbb{P}4,223.4\$ million as of September 30, 2012 (see Note 18).

As of September 30, 2012 and 2011 and June 30, 2011, the fair value of investment properties, including those land properties subjected to CARL, are based on the appraised values of the properties as of June 30, 2011 and December 31, 2010, respectively, as determined by a professionally qualified independent appraiser.

Investment properties with carrying value of \$\mathbb{P}6.2\$ million are used as collateral for the Company's long-term borrowings (see Note 15).

#### **RLC**

Investment property of RLC pertains to a commercial building for lease in Nasugbu, Batangas. The fair value of the investment property as of September 30, 2012 and 2011 and June 30, 2011 are based on the appraisal reports dated September 5, 2011 and September 21, 2010, respectively, as determined

by a professionally qualified independent appraiser.

Rental income from this investment property amounted to \$\mathbb{P}0.157\$ million and \$\mathbb{P}0.327\$ million for the three month period ended December 31, 2012 and 2011, respectively,

The investment property was used as collateral for RLC's long-term borrowings (see Note 15).

#### **NAVI**

On December 22, 2010, NAVI entered into a memorandum of agreement with an agricultural company for the lease of NAVI's agricultural land effective July 1, 2011 until fiscal year ending September 30, 2015. The lessee shall deliver to NAVI its share in sugar production in the amount of 18 50-kilogram (Lkg) bags of raw sugar per hectare of plantable area per annum. As a result, NAVI ceased its farm operations in crop year ended June 30, 2011. The land property previously used for NAVI farm operations was reclassified to investment property effective July 1, 2011.

As of September 30, 2012 and 2011, the fair value of the investment property amounted to \$\mathbb{P}\$175.7 million and \$\mathbb{P}\$170.4 million, respectively, as determined by a professionally qualified independent appraiser. There was no movement in fair value of the investment property for the three months ended September 30, 2011.

#### Bases of Valuation

The value of the properties was arrived at by using the Sales Comparison Approach. This is a comparative approach to value that considers the sales of similar or substitute properties and related market data and establishes a value estimate by processes involving comparison.

#### 11. Property, Plant and Equipment

	December 31, 2012					
	Buildings	Machineries		Office Furniture,		
	and Improvements	And Equipment	Transportation Equipment	Fixtures and Equipment	Construction in Progress	Total
	*	1.1	(In Thou	sands)		
Cost						
Beginning balances	<b>P2,769,493</b>	P11,935,543	<b>₽34,587</b>	P80,968	P63,506	P14,884,097
Additions (Notes 2 and 9)	765	56,455	6,684	1,755	(50,118)	15,521
Ending balances	₽2,770,258	₽11,991,998	P41,251	P82,723	P13,388	P14,899,618
<b>Accumulated Depreciation</b>						
Beginning balances	(860,856)	(4,882,783)	(17,433)	(61,631)	_	(5,822,703)
Depreciation	(27,777)	(133,699)	(6,674)	(1,616)	_	(169,766
Ending balances	(1,002,447)	(5,567,589)	(30,342)	(70,264)	_	(6,670,642)
Net Book Value	₽1,767,811	P6,424,409	P10,909	P12,459	₽13,388	P8,228,976

	September 30, 2012								
_	Office								
	Buildings	Machineries		Furniture,					
	and	And	Transportation	Fixtures and	Construction				
	Improvements	Equipment	Equipment	Equipment	in Progress	Total			
			(In Thousands)						
Cost									
Beginning balances	₽2,763,180	₽11,847,679	₽32,935	₽79,092	₽51,279	₽14,774,165			
Additions (Notes 2 and 9)	5,547	43,347	_	1,128	79,087	129,109			
Disposals	_	(18,686)	(185)	(306)	_	(19,177)			
Reclassifications	766	63,203	1,837	1,054	(66,860)	_			
Ending balances	2,769,493	11,935,543	34,587	80,968	63,506	14,884,097			
<b>Accumulated Depreciation</b>									
Beginning balances	(860,856)	(4,882,783)	(17,433)	(61,631)	_	(5,822,703)			

Depreciation	(113,860)	(566,165)	(5,134)	(7,082)	_	(692,241)
Disposal	-	15,058	108	219	_	15,385
Reclassifications	46	_	(1,209)	(154)	_	(1,317)
Ending balances	(974,670)	(5,433,890)	(23,668)	(68,648)	_	(6,500,876)
Net Book Value	₽1,794,823	₽6,501,653	₽10,919	₽12,320	₽63,506	₽8,383,221

Land at appraised values and had it been carried at cost as of December 31 and September 30, 2012 are as follows:

	(In Thousands
Beginning balance at appraised values	<b>P</b> 2,544,233
Revaluation increase	230,187
Transfer to investment property (Note 10)	_
Ending balance at appraised values	<b>P</b> 2,774,420
At cost	P49,361

#### a. Construction in progress

Uncompleted projects as of September 30, 2012 and 2011 pertain mainly to regular plant improvements and capital expenditures. Construction in progress as of June 30, 2011 pertains mainly to the construction of bioethanol plant.

#### Milling plant improvement project (the Expansion Project)

With the intent of improving its revenue generating capability, the Group purchased second-hand mills and related equipment in August 2007 and March 2008.

The Group obtained short-term and long-term borrowings from various banks to finance the Expansion Project, which was substantially completed in fiscal year 2011 (see Notes 12 and 15).

#### RBC plant construction project

On June 27, 2008, in line with the Expansion Project, RBC entered into an agreement to construct its bioethanol plant in La Carlota City, Negros Occidental for a total contracted amount of US\$20.8 million. As of June 30, 2011, the balance in the construction in progress relating to RBC plant amounted to P1,173.6 million. RBC has started operating the plant during the three months ended September 30, 2011. RBC reclassified its construction in progress amounting to P1,173.9 million in 2011.

#### b. Capitalization of borrowing costs

Interests from short and long-term borrowings amounting to \$\textstyle{2}\text{43.8}\$ million and \$\textstyle{2}\text{174.6}\$ million for the years ended June 30, 2011 and 2010, respectively, incurred to finance the Expansion Project were capitalized to property, plant and equipment (see Notes 12 and 15). No capitalization of interest was made for the year ended September 30, 2012 and the three months ended December 31, 2012. The Group amortizes such capitalized interest over the useful life of the qualifying asset to which it relates.

#### d. Depreciation

Depreciation charged to operations as of December 31 are as follows:

	2012	2011
	(In Thou	isands)
Cost of goods sold (Note 20)	P157,228	₽155,678
General and administrative expenses (Note 21)	12,538	13,846
	169,766	₽169,524

#### e. Property, plant and equipment as collateral

Some property, plant and equipment of the Group are mortgaged to secure the Group's loan obligations with creditor banks (see Note 15).

#### 12. Short-term Borrowings

Loans availed by the Company

On September 10, 2012, the Bank of the Philippines Islands (BPI) granted a medium-term loan facility to pay-off outstanding long-term loan with Banco de Oro Unibank, Inc. (BDO), with maturity period of 7 years amounting to \$\frac{1}{2}400.0\$ million.

On September 20, 2012, BPI approved an additional short-term loan line facility, which shall be reallocated from the unutilized medium-term loan facility amounting to \$\mathbb{P}400.0\$ million. The Company availed of the short-term loan amounting to \$\mathbb{P}400.0\$ million with maturity period of 30 days and bears interest rate at prevailing market interest rates (initially at 4.50%). The loan agreement is subject to monthly renewal until settlement. The short-term loan facility provides that BPI reserves the right to modify, suspend or cancel the credit facility as maybe warranted by among others, BPI's evaluation of the Company's financial statements and changing market conditions.

#### Loans availed by RLC, CACI, CADPI and RBC

At various dates in the years ended September 30, 2012 and June 30, 2011 and the three months ended September 30, 2011, RLC, CACI, CADPI and RBC obtained unsecured short-term loans from various local banks to meet their working capital requirements. The loans, which are payable in lump sum on various dates, are subject to annual interest rates ranging from 4.5% to 8.5%, 4.5% to 6.0% and 4.0% to 6.5% and have terms ranging from 28 days to 180 days, 29 to 90 days and 29 to 32 days for the years ended September 30, 2012 and June 30, 2011 and the three months ended September 30, 2011, respectively.

As of December 31, 2012 and September 30, 2012, the balance of the short-term loans of the Group amounted to \$\mathbb{P}\$1,921.3 million and \$\mathbb{P}\$1,638.0 million, respectively.

#### 13. Accounts Payable and Accrued Expenses

Accounts payable and accrued expenses consist of:

December 31, 2012 September 30, 2012 (In Thousands)

Trade	P106,282	P94,922
Accrued expenses:		
Interest (Notes 12 and 15)	50,886	48,921
Contractors	38,096	4,055
Outside services	8,710	1,033
Payroll and other benefits	46,749	47,283
Purchases	62,769	193,839
Due to planters	151,016	58,191
Payable to government agencies for taxes		
and contributions	90,170	122,284
Due to related parties (Note 16)	67,286	64,936
Off season costs	392,566	0
Others (Note 11)	274,496	131,587
	P1,289,026	<b>P767,051</b>

Accrued purchases consist principally of accruals for purchase of goods and services such as utilities, freight and handling and repairs and maintenance. Other payables include liabilities to third parties for sugar liens and other related fees and purchases of equipment relating to the Expansion Project (see Note 11).

#### 14. Customers' Deposits

Customers' deposits represent noninterest-bearing cash deposits from buyers of the Group's sugar and molasses and cash received from the sale of real estate properties which did not meet the revenue recognition criteria as set out in Note 2. Deposits from buyers of sugar and molasses will be applied against future deliveries of sugar and molasses which are expected to be completed in the next 12 months. Deposits from sale of real estate properties are applied against the receivable upon recognition of revenue. Customers' deposits amounted to \$\mathbb{P}99.5\$ million and \$\mathbb{P}72.6\$ million as of December 31, 2012 and September 30, 2012, respectively.

#### 15. Long-term Borrowings

Long-term borrowings consist of:

_		<b>December 31, 2012</b>	September 30, 2012
	)	(In T	Thousands
BDO		<b>P4,415,020</b>	₽4,368,484
Syndicated Loan Agreement:			
Bank of the Philippine Islands (BPI)		896,552	896,552
Rizal Commercial Banking Corporation			
(RCBC)		448,276	448,276
BPI		500,000	500,000
BPI Family Savings Bank		7,310	8,672
		6,267,158	6,221,984
Current portion		(152,591)	(165,940)
		P6,114,567	₽6,056,044

#### a. Loans availed by the Company

On January 20, 2009, the Company availed of a loan facility with BDO with a credit line of \$\mathbb{P}650.0\$ million to finance the full implementation of the Group's reorganization plan. The loan facility is made available to the Company and RHI provided that combined availments does not exceed the credit line.

The loan is secured by real estate mortgages over several investment properties and property and equipment owned by the Company and properties for development owned by RLC and pledge over shares of stock of RHI held by the Company totaling to 597,606,670 shares. Investment properties, property and equipment and shares of stock of RHI held by the Company under collateral totaled P1.9 billion as of September 30, 2012 and 2011 and June 30, 2011 (see Notes 9, 10 and 11).

As of September 30, 2011, the Company has availed of loans amounting to \$\mathbb{P}427.0\$ million, which bear interest ranging from 5.63% to 6.75%, to be repriced every quarter as agreed by the parties. Long-term borrowings amounting to \$\mathbb{P}217.0\$ million and \$\mathbb{P}210.0\$ million are payable in equal quarterly installments until January 20, 2015 and October 15, 2015, respectively.

In 2012, the Company availed of a loan amounting to \$\mathbb{P}31.2\$ million which bear interest at 5.25% per annum to be repriced every quarter as agreed by the parties. This loan is payable in lump sum on September 10, 2015.

Principal payments amounted to \$\mathbb{P}399.9\$ million for the year ended September 30, 2012.

Long-term borrowings of the Company amounted to \$\mathbb{P}16.2\$ million and \$\mathbb{P}31.2\$ million as of December 31, 2012 and September 30, 2012, respectively.

#### b. Loans availed by RHI and its subsidiaries

On February 8, 2008, RHI signed the long-term and short-term loan facility with BDO for an aggregate amount of \$\mathbb{P}6,189.0\$ million. The principal amount of debt accommodation is shared by RHI and CADPI/CACI amounting to \$\mathbb{P}1,570.0\$ million and \$\mathbb{P}4,619.0\$ million, respectively. In addition, on February 14, 2008, CADPI and CACI entered into a Syndicated Loan Agreement with BPI and RCBC (with BPI as the lead bank) for a total credit line of \$\mathbb{P}1,500.0\$ million. On the same date, CADPI also signed a loan facility with BPI-AMTG amounting to \$\mathbb{P}500.0\$ million. On March 12, 2008, CADPI and CACI signed an amendment to the Syndicated Loan Agreement and loan facility with BPI-AMTG clarifying certain provisions of the original agreements.

#### RHI

On May 5, 2008, RHI availed loans from BDO amounting to P143.3 million to finance its Shares Buy Back Program. The principal of the loan is payable quarterly starting on the 4th year of the 10-year term.

Short-term loans availed from BDO on May 5, 2008 and October 29, 2008 amounting to \$\mathbb{P}400.0\$ million and \$\mathbb{P}175.0\$ million, respectively, were replaced by long-term borrowings. As such, the principal of the loan will be payable quarterly starting on the 4th year of the original 10-year term.

The original interest rates of the long-term loans are subject to quarterly repricing as agreed by the parties. In fiscal year 2010, the Company exercised its option to fix the quarterly interest rate of the loans at 8.93% beginning August 5, 2009 until the end of the loan terms. On January 31, 2011, RHI, CADPI and CACI entered into an agreement with BDO for the interest rate reduction on long-term loans to 6.5%, subject to certain conditions.

On March 20, 2012, RHI, CADPI and CACI entered into an amendment to facility agreement with BDO for the modification of the Group's interest rate option and principal repayment schedule. The amendment became effective on May 5, 2012 and provides for an interest rate per annum equivalent to the higher of: (a) the sum of three-month PDST-F rate plus 1.50% spread plus Gross Receipts Tax (GRT), or; (b) the sum of the *Banko Sentral ng Pilipinas* (BSP) reverse repurchase overnight rate (RRP rate) plus 1.50% spread plus GRT.

The amendment also provides for an option to convert the relevant interest rate to fixed interest rate per annum, equivalent to the higher of: (a) the sum of seven-year PDST-F rate plus 1.50% spread plus GRT, or; (b) the sum of BSP RRP overnight rate plus 1.50% spread plus GRT.

The amendment also revised the repayment schedule of the BDO loans. The outstanding balance of the loan shall be paid by RHI, CADPI and CACI over a seven-year amortization period on an equal quarterly basis, commencing on November 5, 2014.

In February 2012, RHI availed a three-year loan amounting to \$\mathbb{P}\$1.6 million. The principal and interest of the loan is payable in equal monthly installments starting on February 22, 2012.

In various dates in 2012 and August 2011, RHI paid loans from BDO amounting to \$\text{P42.0}\$ million and \$\text{P31.4}\$ million, respectively.

#### **CADPI**

On February 14, 2008, CADPI entered into a loan agreement with BPI-AMTG to avail loans in two tranches with an aggregate principal amount of \$\mathbb{P}500.0\$ million. Tranche "A" of the loan amounting to \$\mathbb{P}300.0\$ million bears fixed annual interest of 7.97% and payable on the 5th anniversary date of the borrowing. On the other hand, Tranche "B" of the loan amounting to \$\mathbb{P}200.0\$ million bears fixed annual interest of 8.36% and payable on an installment basis, \$\mathbb{P}2.0\$ million on the 5th and 6th anniversary date of the borrowing and the balance on the 7th anniversary date of the borrowing.

On May 5, 2008, CADPI availed loans from BDO BPI and RCBC amounting to \$\text{P365.9}\$ million, \$\text{P167.2}\$ million and \$\text{P83.6}\$ million, respectively, which bear fixed annual interest rates subject to quarterly repricing. Loans availed are with 10-year terms and will all mature on May 5, 2018.

On October 29, 2008, additional loans were availed by CADPI from BDO, BPI and RCBC amounting to \$\mathbb{P}459.0\$ million, \$\mathbb{P}143.6\$ million and \$\mathbb{P}71.4\$ million, respectively, with interest rates subject to quarterly repricing as agreed by the parties.

In fiscal year 2010, CADPI also exercised its option to fix the quarterly interest rates of its floating rate loans availed in May 2008 and October 2008. Interest rates were fixed to 8.79% for

BPI loans and 8.93% for BDO and RCBC loans, which became effective beginning August 5, 2009 until the end of the loan terms.

On February 12, 2010, CADPI availed additional loans from the undrawn portion of the total credit facility from BDO, BPI and RCBC amounting to \$\mathbb{P}\$1,050.5 million, \$\mathbb{P}\$329.3 million and \$\mathbb{P}\$166.2 million, respectively. Loans availed from BDO carry fixed interest rate of 8.84% and are payable in 28 monthly installments beginning August 5, 2011. Loans availed from BPI and RCBC with fixed interest rates of 8.70% and 8.84%, respectively, are payable in 29 equal quarterly installments beginning May 2011.

On January 31, 2011, RHI, CADPI and CACI entered into an agreement with BDO for the interest rate reduction on long-term loans to 6.5% and for the modification of the Group's interest rate option and principal repayment schedule on March 31, 2012.

On February 6, 2012, CADPI and CACI entered into a Second Amendment with BPI and RCBC for the modification in the interest rate and principal repayment schedule. The amendment is effective on February 5, 2012. The amendment provides for a floating interest rate with a one-time option to convert the relevant interest rate to a fixed interest rate per annum. The floating interest rate in this second amendment is similar to the interest rate for the March 20, 2012 amendment in the BDO loans. The one-time option to convert the interest rate to a fixed interest rate per annum provides for a fixed interest rate equivalent to: (a) benchmark rate plus one and 36/100 percent for BPI loans, and; (b) benchmark rate plus 1.50% for RCBC loans. For purposes of the amendment, the benchmark rate is similar to that used for the March 20, 2012 amendment to the BDO loans.

On June 14, 2012, CADPI availed additional loans from BPI amounting to \$\pm\$500.0 million, the proceeds of which are used to pay-off CADPI's long-term loan with BPI-AMTG amounting to \$\pm\$477.9 million. The loan carries interest rate per annum equivalent to the higher of: (a) the sum of the base rate plus one-and-a-half percent (1.50%), or; (b) the BSP RRP overnight rate plus one-and-a-half percent (1.50%). Gross Receipts Tax shall be for the account of CADPI. The loan is payable in 15 equal consecutive quarterly installments on each repayment date, with the first installment commencing on no later than November 5, 2014.

In various dates in 2012, CADPI paid loans from BDO, BPI and RCBC amounting to ₱107.8 million, ₱44.2 million and ₱11.1 million, respectively. In August 2011, CADPI paid loans from BDO, BPI and RCBC amounting to ₱81.7 million, ₱22.1 million and ₱11.1 million, respectively. In May 2011, CADPI paid loans from BPI and RCBC amounting to ₱ 22.1 million and ₱11.1 million, respectively.

#### **CACI**

On May 5, 2008, CACI availed loans from BDO, BPI and RCBC amounting to \$\text{P395.3}\$ million, \$\text{P129.8}\$ million and \$\text{P64.9}\$ million, respectively, with interest rates subject to quarterly repricing. Loans availed are with 10-year terms and payable in 29 and 28 quarterly installments beginning May 2011 for BPI and RCBC and August 2011 for BDO, respectively.

In fiscal year 2010, CACI exercised its option to fix the quarterly interest rates of its floating rate loans. Interest rates were fixed to 8.79% for BPI loans and 8.93% for BDO and RCBC beginning August 5, 2009 until the end of the loan terms.

On August 12, 2009, CACI availed additional loans from BPI and RCBC amounting to \$\mathbb{P}230.2\$ million and \$\mathbb{P}113.9\$ million, respectively. On August 10, 2009, CACI also obtained additional loan from BDO amounting to \$\mathbb{P}781.0\$ million. Loans availed from BPI and RCBC with fixed interest rates of 8.74% and 8.88%, respectively, are payable in 29 equal quarterly installments beginning May 2011. Loans availed from BDO, on the other hand, carry fixed interest rate of 8.94% and are payable in 28 quarterly installments beginning August 5, 2011.

As discussed, on January 31, 2011, RHI, CADPI and CACI entered into an agreement with BDO for the interest rate reduction on long-term loans to 6.5% and for the modification in the Group's interest rate option and principal repayment schedule on March 31, 2012. On February 6, 2012, CADPI and CACI entered into a Second Amendment with BPI and RCBC for the modification in the interest rate and principal repayment schedule.

In various dates in 2012, CACI paid loans from BDO, BPI and RCBC amounting to \$\text{P}68.2\$ million, \$\text{P}12.4\$ million and \$\text{P}6.1\$ million, respectively. In August 2011, CACI paid loans from BDO, BPI and RCBC amounting to \$\text{P}51.5\$ million, \$\text{P}12.4\$ million and \$\text{P}6.2\$ million, respectively. In May 2011, CACI paid loans from BPI and RCBC amounting to \$\text{P}12.4\$ million and \$\text{P}6.2\$ million, respectively.

#### RBC

On June 17, 2011, RBC availed long-term loan with BDO amounting to \$\mathbb{P}925.0\$ million to finance working capital requirements. Loan availed carries quarterly repricing interest rate and is payable quarterly starting on the 3rd year of the 10-year term from drawdown date.

#### c. Loans availed by RLC

On February 3, 2009, RLC obtained a term loan facility from BDO amounting to P40.0 million to finance the development of its real estate projects (see Note 7). The loan facility was issued on a staggered basis, with the first ₹8.0 million issued in 2009 and the remaining ₹32.0 million released in 2010. The loans bear fixed interest rates ranging from 6.1% to 6.6% for the first 45 to 92 days and to be repriced every 30 to 180 days. Principal amounts are payable after two-year allowed quarterly the grace period by the bank May 4, 2014.

The loan facility is secured by RLC's investment property, with fair value of \$\mathbb{P}8.7\$ million and \$\mathbb{P}10.6\$ million as of September 30, 2012 and 2011, as well as the assignment of leasehold rentals from the said property (see Note 10).

#### **Debt Arrangement Fees and Borrowings Costs**

As part of the Syndicated Loan Agreement with BPI/RCBC, the Group incurred debt arrangement fees amounting to \$\mathbb{P}59.4\$ million in 2008. Amortization of debt arrangement fees included under interest expense amounted to \$\mathbb{P}35.7\$ million for the year ended June 30, 2011. Debt arrangement fees were fully amortized as of June 30, 2011.

Total interest expense recognized from long-term borrowings amounted to \$\pm2374.4\$ million, \$\pm2513.6\$ million and \$\pm2182.9\$ million for the years ended September 30, 2012 and June 30, 2011 and 2010, respectively, and \$\pm2119.0\$ million for the three months ended September 30, 2011, excluding capitalized interest of \$\pm20.4\$ million, \$\pm20.1\$ million and \$\pm2137.9\$ million for the years ended September 30, 2012 and June 30, 2011 and 2010, respectively, and \$\pm20.1\$ million for the three months

ended September 30, 2011 (see Notes 7 and 11).

#### Suretyship Agreements and Mortgage Trust Indenture and Debt Covenants

#### The Company

In relation to the BDO loan facility, the Company, RHI and RLC entered in a Continuing Suretyship Agreement with BDO. Under the Agreement, BDO shall have the right to proceed against the surety for the payment of the secured obligations. The suretyship shall remain in full force and effect to secure any future indebtedness until released by the bank at the request of the surety.

#### RHI and its subsidiaries

In relation to the BDO Loan Facility executed on February 8, 2008, RHI, CADPI and CACI, entered into a Continuing Suretyship Agreement with BDO. Under this Agreement, BDO shall have the right to set-off the secured obligations in solidarity against all the borrowers' properties.

On February 14, 2008, RHI, CADPI, CACI and RBC, entered into a separate suretyship agreement arising out of the Syndicated Loan Agreement which warrants the due and faithful performance by the borrowers of all obligations due to the creditor banks, BPI and RCBC. The suretyship shall remain in full force and effect until full and due payment of the indebtedness under the Syndicated Loan Agreement. In addition, all liens of the creditor banks shall have rights of set-off in solidarity against the borrower's properties.

Further in 2009, the RHI, CADPI and CACI executed a Mortgage Trust Indenture (MTI) to secure the loans obtained from BDO, BPI and RCBC. The MTI covers properties in: (a) Nasugbu, Batangas which consist mainly of RHI's land and CADPI's properties with an aggregate carrying value of \$\mathbb{P}2.2\$ billion. billion and ₽2.1 billion and ₽3.8 billion, ₽4.1 ₽2.1 £4.2 billion, respectively, as of September 30, 2012 and 2011 and June 30, 2011 and (b) CACI's properties in La Carlota, Negros Occidental with an aggregate carrying value of \$\mathbb{P}4.0\$ billion as of September 30, 2012 and 2011 and June 30, 2011.

In 2011, RBC executed an MTI to secure the loans obtained from BDO. The MTI covers RBC's properties in La Carlota, Negros Occidental with an aggregate carrying value of \$\mathbb{P}\$1.5 billion as of September 30, 2012.

#### **Loan Covenants**

The loan agreements of RHI and its subsidiaries are subject to certain covenants such as but not limited to:

- maintenance of debt service coverage ratio (DSCR) of at least 1.25 times and debt to equity ratio of not more than 70:30;
- prohibition on purchase of additional equipment except in pursuance of its sugar expansion and ethanol project;
- prohibition on any material change in ownership or control of its business or capital stock or in the composition of its top level management; and
- prohibition on declaration or payment of dividends or any other capital or other asset distribution to its stockholders, unless the required financial ratios are maintained.

As a result of the significant drop in sugar prices in the last quarter of fiscal year 2011, among other factors, as discussed in Note 1, RHI and subsidiaries incurred losses on the disposal of sugar

inventories. In fiscal year ended June 30, 2011 and three months ended September 30, 2011, the Group did not meet the minimum DSCR required under the long-term loan agreements with certain creditor banks, which constitutes an event of default on such loans. Further, due to cross default provisions of the Company's and RLC's loans, this resulted in an event of default on these loans. In view of this, the noncurrent portion of long-term borrowings amounting to \$\mathbb{P}5.9\$ billion and \$\mathbb{P}6.2\$ billion is presented as current liabilities as of September 30, 2011 and June 30, 2011, respectively.

As discussed in Notes 1 and 3, in September and October 2011, the Group obtained from the creditor banks a waiver of breach of covenant on the DSCR covering fiscal year ended June 30, 2011 and interim period ended September 30, 2011. In December 2011 and January 2012, a similar waiver was obtained by the Group from these creditor banks covering the period October 2011 to September 2012.

As a result of the renegotiation made with the banks as discussed above and positive results of operations achieved in 2012, the Group has complied with its loan covenants as of September 30, 2012.

As of December 31, 2012, the Group is in compliance with these loan covenants.

#### Maturities of Long-term Borrowings

The maturities of the Group's long-term borrowings are as follow:

	<b>December 31, 2012</b>	September 30, 2012
	(In Thousands	_
Less than one year	<b>₽</b> 152,591	₽165,940
Between one and two years	294,258	246,946
Between two and five years	3,742,317	3,730,886
Over five years	2,077,982	2,078,212
	<b>P</b> 6,267,148	₽6,221,984

#### 16. Related Party Transactions

a. Outstanding balances of the Group with other related parties are as follows:

	_	December 31, 2012 Advances		September 30, 2012 Advances	
	Relationship	To (Note 5)	From (Note 13)	To (Note 5)	From (Note 13)
FDC	Associate	₽45,819	₽13,211	₽48,610	₽13,211
FLC	Associate	14,984	8,816	14,984	8,816
RADC	Associate	_	10,966	-	10,966
VJ Properties, Inc. (VJPI)	Joint venture				
(Note 18)	partner	8,365	_	8,814	_
Marilo Realty Developmen	ntJoint venture				
Corporation (Note 18)	partner	2,158	407	1,193	310
LPC	Affiliate	3,173	29,072	3,173	31,145
CADPI Retirement Fund	Retirement Fund		_	60,525	_
Others	Affiliate	35,699	4,814	202	488
	•	₽110,198	₽67,286	₽137,501	₽64,936

i. In 2004, RLC and LPC by way of a Deed of Assignment of Rights, assigned to Punta Fuego Holdings Corporation (PFHC) the rights and privileges to their 105 and 245 club shares in

CPFI, respectively. In consideration of the assignment of rights and privileges, PFHC will pay RLC and LPC an amount equivalent to 85% of the net income earned from the club shares to be remitted on or before May 5 of each year beginning 2005. The respective shares of RLC and LPC shall be computed in proportion to the number of club shares which they have each assigned. In 2005, PFHC and FDC merged with FDC as the surviving entity. As a result, FDC assumed the said liability of PFHC to RLC. As of September 30, 2011 and June 30, 2011, RLC is in negotiation with FDC for the allocation of the actual number of shares assigned. RLC did not recognize assignment fee in 2011 and 2010.

- ii. Advances from related parties used for working capital requirements of RLC are noninterestbearing and have no fixed repayment terms.
- b. As of September 30, 2012, the Company's outstanding receivables from CADPRFI represent advance payments made by the Company to its redundated employees.
- c. Transactions and balances with related parties eliminated during consolidation are as follows:

	December 31, 2012	September 30, 2012 <i>Thousands</i>
Due to related parties:		
RLC	₽10,113	₽10,145
UVC	627	627
RHI	16,442	16,442
CADPI	7,579	7,579
CACI	25,522	25,522
	₽60,283	₽60,315
Dividends receivable	₽–	₽14,711
Rental income - RHI	₽115	₽466
Dividend income:		
RLC	3,000	₽42,000
RHI	23,904	35,856
UVC		300
	26,904	₽78,156
Management fee - RLC	₽1,800	P1,200

Following are the specific terms and conditions of the transactions with the above mentioned subsidiaries:

i. The Company has a management agreement with RLC whereby the Company shall provide technical and administrative services on all aspects of RLC's operations for a fee as stipulated in the agreement. The management agreement is effective from January 1, 2006 up to December 31, 2007. The agreement will automatically renew for another two years, unless terminated by both parties. As of September 30, 2012 and 2011, and June 30, 2011, the management agreement was renewed by both parties. Management fee amounted to ₱1.8 million for the three month ended December 31, 2012 and ₱1.2 million for the year ended

September 30, 2012.

- ii. The Company has a contract of lease with RHI for the rental of a portion of the 7<sup>th</sup> floor of Cacho-Gonzales Building, 101 Aguirre Street, Legaspi Village, Makati City starting January 2009. The lease is renewable annually at the option of the Company under such terms and conditions mutually acceptable by the parties.
- iii. RLC declared cash dividends totaling to \$\mathbb{P}3.0\$ million for the three month period ending December 31, 2012 and \$P\$\$ \$\mathbb{P}42.0\$ million for the year ended September 30, 2012.
- iv. UVC declared cash dividends amounting to \$\mathbb{P}0.3\$ million in December 2011.
- v. In September 2012, RHI declared cash dividends to its stockholders. Cash dividends received by the Company amounted to \$\mathbb{P}35.9\$ million at \$\mathbb{P}0.06\$ per share. As of September 30, 2012, dividends receivable from RHI amounted to \$\mathbb{P}14.7\$ million. In December 2012, RHI declared additional dividends of \$\mathbb{P}0.04\$ per share.
- d. Transactions such as rental arrangements are made under normal commercial terms and conditions. Outstanding balances at year-end are unsecured and settlement occurs in cash, unless otherwise indicated above. No guarantees have been provided or received for these balances. Advances to and from related parties are non-interest bearing and have no fixed repayment terms. No impairment of the receivables have been recorded. Impairment review is undertaken each financial year.
- e. Compensation of key management is as follows:

	December 2012	September 2012
	(Three months)	(One year)
	(In Thousands)	
Salaries and other short-term benefits	<b>₽10,958</b>	₽53,901
Retirement benefits	3,268	3,470
	P14,226	₽57,371

There are no other long-term benefits, termination benefits and share-based payment.

# 17. Retirement Benefits

#### Net Pension Plan Assets

The Company, RLC and RHI maintain individual and separately funded non-contributory defined benefit plans (the Plans) covering all eligible employees. Under the Plans, the normal retirement age is 65. A participant may opt to retire at age 60 or after rendering 20 years of continued service. Retirement benefits, for both normal and optional retirement, is equivalent to two months average basic salary for each year of service rendered.

The amounts recognized as net pension assets in the consolidated balance sheets as of December 31 and September 30, 2012 are as follows:

	(In Thousands
Present value of obligation	<b>₽58,575</b>
Fair value of plan assets	110,332

Surplus	51,757
Unrecognized actuarial loss	80,250
Net pension plan assets	P132,007

Plan assets cannot be returned to the Company, RLC and RHI unless on circumstances discussed in Note 2. The net pension plan assets as of December 31, 2012 amounting to £132.0 million will be used to reduce future contributions to the retirement fund. Consequently, a portion of the Group's retained earnings related to pension plan asset, net of deferred income tax effect, is not available for dividend declaration

# Net Pension Benefit Obligation

CACI maintains a funded, non-contributory defined benefit plan covering all its eligible employees. Under the plan, the normal retirement age is 65 irrespective of years of service. A participant may, at his option, elect to retire or CACI may, at its option, retire any participant at any time after attaining the age of 50 regardless of number of years in service or upon completion of 20 years of continuous service to CACI even if below 50 years of age. Normal and early retirement benefits are equivalent to one month latest salary for every year of service.

CADPI also maintains a funded, non-contributory defined benefit plan covering all its regular employees. Under the plan, the normal retirement age is 65 irrespective of years of service. A participant may opt to retire at age 60 regardless of number of years in service or upon completion of 20 years of continuous service to CADPI even if below 60 years of age. Normal retirement benefits consist of an amount equivalent to two times the employee's latest monthly salary multiplied by the number of years of service.

FHPMC, on the other hand, provides for the estimated retirement benefits of qualified employees as required under Republic Act (R.A.) No. 7641. In the absence of a formal retirement plan, under the R.A. 7641, an employee who retires shall be entitled to retirement pay equivalent to at least one-half month salary of every year of service, a fraction of at least six months being considered as one whole year.

The amounts recognized as net pension benefit obligation in the consolidated balance sheets follows:

	<b>December 31, 2012</b>	September 30, 2012
	(In Ti	housands
Present value of obligation	<b>P</b> 462,404	₽456,386
Fair value of plan assets	352,673	352,673
Deficit	109,731	103,713
Unrecognized actuarial loss	(16,926)	(16,926)
Net pension benefit obligation	<b>P</b> 92,805	₽86,787

# 18. Commitments and Contingencies

# The Company

Land Properties Subjected to CARL

The Comprehensive Agrarian Reform Law (CARL) provides, among others, the redistribution of all private and agricultural lands regardless of tenurial arrangements and commodity produced, subject to certain terms and conditions.

Prior to the effectivity of the CARL, the Company was the registered owner of around 2,900 hectares of land located in Nasugbu, Batangas. In 1993, the Department of Agrarian Reform (DAR) issued Notices of Coverage, and subsequently, Certificates of Land Ownership Awards (CLOAs) covering 2,676 hectares of the Company's three haciendas - Palico, Banilad and Carmen/Caylaway.

Sometime in 1993, the Company filed a case questioning the DAR's acquisition proceedings and asking for the cancellation of the CLOAs. On December 17, 1999, the Supreme Court promulgated its Decision in GR No. 127876 nullifying the DAR acquisition proceedings over the three haciendas. The High Tribunal ruled that the Company's right to due process was violated by the DAR. However, the Supreme Court did not nullify the CLOAs that were issued by the DAR despite its declaration that the acquisition proceedings were null and void.

In May 2000, the Company filed with the DAR an application for CARL exemption of its three Haciendas in Nasugbu. This exemption application was based on Presidential Proclamation (PP) No. 1520, which declared the entire municipality of Nasugbu as a Tourist Zone. The Company likewise filed exemption applications for smaller areas based on the 1982 Zoning Ordinance of Nasugbu, Batangas.

In December 2009, the Supreme Court ruled that PP No. 1520 did not automatically reclassify the agricultural lands in Nasugbu, Batangas to non-agricultural lands. However, the Court noted that the Company "can only look to the provisions of the Tourism Act and not to PP No. 1520, for possible exemption".

Consequently, in April 2010, RCI filed with the Tourism Infrastructure and Enterprise Zone Authority (TIEZA) an application to declare fourteen (14) specific geographical areas within the Company's landholdings as tourism zones. To date, this application has remained unacted upon.

In February 2012, the Supreme Court affirmed the exemption of the 21.1236-hectare property from the coverage of the CARP.

In October 2012, the Company disclosed that DAR published the Notice of Coverage on several RCI properties aggregating 2,514.76 hectares. The Company filed a protest in the office of the DAR against the wrongful coverage [failure to observe the proper rules before publishing the said Notice of Coverage and the applicable law (RA 6657 vs. RA 9700)]. The protest is still pending before the DAR.

In November 2012, the BOD authorized the Company to Voluntary Offer to Sell (VOS) certain properties to the DAR.

In total, there are about 235 hectares of land that were declared by the courts or the DAR as exempt from the coverage of CARL, including the 21-hectare property declared exempt by the Supreme Court in its Decision dated September 5, 2011 in GRN 169331.

# RHI and its Subsidiaries

- a. CACI and CADPI (the "Mills") have milling contracts with the planters which provide for a 65% and 35% sharing between the planters and Mills, respectively, of sugar, molasses and other sugar cane by-products, except bagasse, produced every crop year.
- b. The Group has in its custody the following sugar owned by quedan holders:

	December	31, 2012	September	30, 2012
	Total volume (In thousands) (Lkg*)	Estimated market value (In Millions)	Total volume (In thousands) (Lkg*)	Estimated market value (In Millions)
Raw sugar	1,160	P1,535	363	₽536
Refined sugar			128	226
	1,160	₽1,535	491	₽762

<sup>\*</sup>Equivalent to 50 kilogram bag per unit.

The above volume of sugar is not reflected in the consolidated balance sheets since these are not assets of the Group. The Group is accountable to quedan holders for the value of trusteed sugar or their sales proceeds.

c. CADPI entered into sales contracts with principal customers for the sale of raw and refined sugar and molasses. As of December 31, 2012 and September 30, 2012, CADPI has outstanding sales contracts for refined sugar with a total value of \$\text{P}\$149.3 million, \$\text{P}\$1,478.6 million equivalent to, 571,635 LKg.

CADPI received cash deposits from customers for the above transactions as of December 31, 2012 which will be applied against future deliveries of sugar and molasses. These deposits are classified as current liabilities (see Note 14).

- d. CADPI entered into agreements as follows:
  - (i) Lease of offsite warehouse for a period of one year renewable at the option of CADPI as lessee through notification in writing not later than 90 days prior to the expiration of the agreement. Related rent expense charged to operations amounted to P0.1 million in December 2012 and 2011.(see Note 20).
  - (ii) Contract for hauling services for the transport of sugarcane from the plantation to the mill. Related hauling expense charged to operations amounted to ₱123.7 million, ₱126.6 million and ₱105.5 million for the years ended September 30, 2012 and June 30, 2011 and 2010 (see Note 20). There were no hauling expenses incurred for the three months ended September 30, 2011.
- e. On January 14, 2009, RBC and World Bank signed a \$3.2 million Emission Reduction Purchase Agreement (ERPA) for the purchase of carbon emission credits under the Clean Development Mechanism of the Kyoto Protocol. The ERPA will also avoid at least 50,000 metric tons of carbon dioxide each year and has a crediting period of 10 years starting 2010.

As part of the ERPA, part of the revenue for the purchase of the credits will be used to finance RBC's community development projects.

f. There are pending labor and other legal cases and claims in the ordinary course of RHI and its subsidiaries as at December 31, 2012 and 2011 and in the opinion of management and legal counsel, the ultimate outcome of all but one of these cases will not have a material effect on the financial position and performance of the Group. Consequently, no provision related to these legal cases was made in the consolidated financial statements.

g. As of December 31, 2012 and September 30, the Group has unused lines of credit from local banks amounting to \$\mathbb{P}949.0\$ million and \$\mathbb{P}892.0\$ million, respectively (see Notes 12 and 15).

# **RLC**

#### Joint Venture

On December 2, 2009, RLC entered into a joint venture agreement with VJ Properties, Inc. (VJPI) for the development of Anya Resorts and Residences in Tagaytay, Cavite. RLC agreed to contribute the business and conceptual development plan, land development costs and management expertise and manpower for the full and effective implementation of the development plan. In addition, RLC also advanced \$\mathbb{P}10.0\$ million to VJPI as an indication of its commitment to the project. In return for their respective contributions, the parties agreed to distribute and allocate among themselves the developed saleable lots and villas. Total costs incurred for the project as of December 31, 2012 and September 30, 2012 amounted to \$\mathbb{P}73.08\$ million and \$\mathbb{P}67.5\$ million, respectively, and are presented as part of "Raw land and land improvements" under "Real estate for sale and development" in the consolidated balance sheets (see Note 7).

#### 19. Revenue

he components of revenue as of December 31 are as follows:

	2012	2011
	(In Thousands)	
Refined sugar	P262,385	₽812,885
Raw sugar	344,925	895,396
Alcohol	33,566	76,887
Tolling fees	0	53,443
Sale of real estate	4,389	14,520
Molasses	3,240	7,837
Others	0	2,378
	P648,505	₽1,863,346

# 20. Cost of Goods Sold

	2012	2011
	(In Thousands)	
Purchased sugar (Note 6)	P136,906	₽362,503
Purchased molasses	6,567	30,245
Cost of transporting cane to mill (Notes 6 and 18)	233,174	209,351
Direct labor (Note 22)	78,164	84,770
Net changes in inventories (Note 6)	(744,108)	211,512
Tolling fees	•	24,769
Manufacturing overhead:		
Depreciation (Note 11)	157,228	155,678
Materials and consumables	85,070	78,129
Fuel and oil	5,184	-
Repairs and maintenance	77,405	65,950
Taxes and licenses (Note 18)	28,962	21,499
Outside services	31,601	25,226
Communication, light and water	53,067	153,152

Rent (Note 18)	21,040	19,937
Others	212,388	125,202
Provision for inventory losses and obsolescence (Note 6)	13,036	33,077
Cost of real estate sales	458	3,702
	P396,142	₽1,604,702

# 21. Operating Expenses

# Selling Expenses

Selling expenses mainly pertain to delivery charges, marketing and other fees.

<u>General and Administrative Expenses</u>
The components of general and administrative expenses as of December 31 are as follows:

_	2012	2011
	(In The	ousands)
Salaries, wages and other employee benefits (Notes 17 and		
22)	₽55,121	₽63,256
Provision for impairment of receivables and unrecoverable		
creditable withholding taxes (Notes 5 and 8)	2,246	-
Provision for loss (Note 18)	4,563	19,460
Outside services	17,227	23,065
Taxes and licenses	15,745	14,305
Depreciation (Note 11)	12,537	13,746
Insurance	2,379	11,458
Rent	6,510	5,941
Materials and consumables	5,690	6,670
Travel and transportation	2,043	7,165
Communication, light and water	2,930	3,898
Repairs and maintenance	2,082	2,026
Representation and entertainment	1,414	2,375
Corporate social responsibility	2,309	1,448
Others	9,405	25,856
	P142,201	₽200,669

Others include professional fees, training and development and other miscellaneous charges.

# 22. Personnel Costs

The components of employee benefits as of December 31 are as follows:

	2012	2011
	(In Thoi	isands)
Salaries and wages (Notes 20 and 21)	₽49,138	₽53,390
Allowances and other employee benefits (Notes 20 and 21)	240	7,258
Pension costs (Note 17)	5,743	2,608
	₽55,121	₽63,256

# 23. Other Income - Net

The components of other operating income as of December 31 are as follows:

	2012	2011	
	(In Thousands)		
Storage fees and penalties	P3,117	₽10,395	
Sugar and molasses handling fees	3,627	3,494	
Sale of scrap	71	4,166	
Recovery from performance bond/insurance	782	38,264	
Foreign exchange loss	-	(5,050)	
Others	6,555	6,649	
	P14,152	₽57,918	

Recovery from insurance claims pertains to the amount collected from the insurer which represents recovery from loss of an irreparable equipment. Others pertain mainly to replenishment fees.

# 24. Income Taxes

The components of the Group's consolidated net deferred income tax assets and net deferred income tax liabilities represent the tax effects of the following temporary differences:

_	Septembe	r 30, 2012	September 30, 2012		
				Net Deferred	
				Income Tax	
	Net Deferred	Net Deferred	Net Deferred	Liabilities	
	Income	Income Tax	Income	(As restated,	
	Tax Assets(1)	Liabilities (2)	Tax Assets	Note 2)	
		(In Thou	sands		
Deferred income tax assets on:					
Allowance for:					
Impairment of receivables (Note 5)	<b>P</b> 35,654	₽–	₽35,654	₽–	
Sugar inventory losses (Note 6)	766	_	766	_	
Inventory obsolescence (Note 6)	11,747	_	11,747	_	
Impairment of investment in shares of					
stock of associates (Note 9)	1,384	_	1,384	_	
Deductible temporary difference arising from					
use of the installment method of revenue					
recognition for tax reporting	1,303	_	1,303	_	
Pension benefit obligation (Note 17)	25,721	_	25,721	_	
Unamortized past service cost	55,491	819	55,491	819	
Unrealized foreign exchange loss	1,428	_	1,428	_	
Unrealized gross profit on inventories	_	_	_	_	
NOLCO	89,357	675	89,357	675	
Excess MCIT	52,321	4,363	46,511	4,363	
Allowance for unrealized CWT	3,663	_	3,663	_	
Various accruals	15,033	_	15,033	_	
	293,868	5,857	288,058	5,857	
Deferred income tax liabilities on:					
Revaluation increment on properties (Note					
25)	(4,995)	(761,898)	(4,995)	(761,898)	
Unamortized capitalized interest (Note 11)	(130,236)	_	(130,236)	_	
Pension plan assets (Note 17)	(989)	(38,613)	(989)	(38,613)	
Unamortized debt arrangement fees (Note 15)	_	_	_	_	
Unrealized foreign exchange gain	_	_	_	_	

(liabilities) - net	₽157,198	( <b>P794,825</b> )	₽151,388	( <del>P</del> 794,825)
Deferred income tax assets				
	(136,670)	(800,682)	(136,670)	(800,682)
associate (Note 9)	_	(171)	_	(171)
Unrealized share in fair value reserve of an				
properties (Note 10)	(450)	_	(450)	_
Unrealized fair value gains on investment				
recognition for tax reporting	_	_	_	_
use of the installment method of revenue				
Taxable temporary difference arising from				

<sup>(1)</sup> The recognized net deferred income tax assets pertain to the Company, RLC, CADPI and CACI (2) The recognized net deferred income tax liabilities pertain to RHI, RBC and NAVI.

e. The reconciliation between the provision for (benefit from) income tax computed at the applicable statutory tax rate and provision for income tax presented in the consolidated statements of income follows:

	Se	eptember 30	J	June 30		
	2012	2011	2011	2010		
	(One Year)	(Three Months)	(One Year)	(One Year)		
		(In Thou	sands)			
Provision for (benefit from) income tax						
at statutory rates	₽143,427	( <del>P</del> 231,857)	( <del>P</del> 233,496)	₽89,957		
Adjustments resulting from:						
Application of deductible temporary						
differences and NOLCO for which						
no deferred income tax assets were						
previously recognized	(380,256)	(52,651)	(1,818)	(1,359)		
Expiration of excess MCIT credits	14	1,256	411	_		
Unrecognized deferred income tax						
assets arising from deductible						
temporary differences and NOLCO	61,888	282,733	287,410	44,234		
Tax effects of:						
Deficiency taxes	25,501	_	_	_		
Nondeductible interest expense	227	_	_	_		
Interest and dividend income						
subjected to final tax	(284)	(101)	(185)	(563)		
Equity in net loss (earnings) of						
associates (Note 9)	(14,734)	5,395	(54,005)	(43,381)		
Depreciation on appraisal increase	_	-	_	952		
Others	9,878	382	6,034	1,097		
Provision for (benefit from) income tax	(P154,339)	₽5,157	₽4,351	₽90,937		

# 25. Equity

# a. Share capital

Details of share capital as of December 31, 2012 and September 30, 2012 follow:

	Number	
	of shares	Amount
Authorized common shares "Class A"		
at ₽1 par value each	3,375,000,000	₽3,375,000,000
Issued and outstanding common shares "Class A"		
at ₽1 par value each	2,911,885,869	₽2,911,885,869

To effect the merger (see Note 1), the authorized capital stock increased from P1,962.5 million to P3,375.0 million. Further, the issued and outstanding share capital increased from P1,545.9 million to P2,911.9 million in 2009.

#### b. Share premium and revaluation increment on properties

In 2002, RHI undertook major activities relating to the Reorganization Program. As part of this, the sugar milling and refinery business in Nasugbu, Batangas was spun-off to CADPI (see Note 1). The assets and liabilities, excluding land in Nasugbu, were transferred by RHI as capital contribution to CADPI. Such properties transferred include revaluation increment on depreciable property, plant and equipment amounting to £150.6 million. Thus, the carrying value of the net assets transferred to CADPI, including the revaluation increment, was deemed as the historical cost of such assets for CADPI.

On December 1, 2002, RHI exchanged its shareholdings in CADPI, CCSI and CFSI for \$\text{P1.3}\$ billion of CADPGC's common shares with a par value of \$\text{P1}\$ per share for \$\text{P2.0}\$ billion, the cost of investments in RHI's books immediately before the transfer. CADPGC recorded a premium of \$\text{P596.8}\$ million and set-up share in revaluation increment in property of subsidiary amounting to \$\text{P150.6}\$ million. Consequently, RHI's ownership interest in CADPGC increased and CADPI, CCSI and CFSI became 100%-owned subsidiaries of CADPGC.

On July 1, 2004, CADPGC's Negros sugar milling business was spun-off, which was the last phase of the Reorganization Program. The said spin-off, as approved by the Philippine SEC on February 10, 2004, involved the transfer of CADPGC's net assets aggregating to \$\text{P1.4}\$ billion in exchange for CACI's 200 million common shares at \$\text{P1}\$ per share (see Note 1). The basis of valuation of the CACI shares received by CADPGC was the carrying value of the transferred net assets, which included the land at appraised values.

# c. Restructuring on equity

As discussed in Note 1, CADPGC and RCI have undertaken a merger effective June 29, 2009, with CADPGC as the surviving entity. The transaction was accounted for under pooling of interests and as such, comparative balances were presented as if the combining entities have always been combined. As a result, RCI's investment in CADPGC amounting to P119.0 million in 2008 prior to the merger was accounted for as treasury shares. Further, the excess between the consideration received and equity acquired arising from the merger was recognized by the combined entities as a component of equity under "Other equity reserve" which amounted to P4.0 billion in 2009.

In the fiscal year ended June 30, 2011, the Group opted to transfer the balance of the "Other equity reserve" arising from the merger between RCI and CADPGC as discussed in the preceding paragraph to retained earnings as management believes that such transfer of the "Other equity reserve" arising from the merger will result to a more useful and relevant financial statements. In January 2011, SEC had concurred with the adjustments made by the Company.

#### d. Retained earnings

# Restricted retained earnings

Retained earnings that are not available for dividend declaration are as follows:

Application of revaluation increment against deficit	P203,075	
Net unrealized fair value gains on investment properties included in the retained earnings		
(Note 2)	296,967	
	P500,042	

On October 14, 1999, the Philippine SEC approved the Company's quasi-reorganization which involved the elimination of deficit amounting to \$\mathbb{P}203.1\$ million as of July 31, 1999 by offsetting the entire amount against the revaluation increment on land. For purposes of dividend declaration, the retained earnings of the Company shall be restricted to the extent of the deficit wiped out by the appraisal increment.

For purposes of dividend declaration, the retained earnings of the Company shall be restricted to the extent of the appraisal increase on investment properties that was closed to retained earnings, net of the debit balance of "Other equity reserve".

Further, unrestricted retained earnings include accumulated earnings of consolidated subsidiaries and unconsolidated associates amounting to \$\mathbb{P}781.2\$ million and \$\mathbb{P}1,249.7\$ million as of June 30, 2011 and 2010, respectively, which are not available for distribution to the Company's stockholders unless received as cash dividends from investees.

#### Dividends declaration

No dividends were declared by the Company in 2012, 2011 and 2010.

Outstanding dividends payable amounting to \$\text{P4.4}\$ million as of September 30, 2012 and \$\text{P4.5}\$ million as of September 30, 2011 and June 30, 2011 pertains to the dividend declaration in 2009.

# e. Share Prices

The principal market for the Company's share of stock is the Philippine Stock Exchange. The high and low trading prices of the Company's share for each quarter within the last three fiscal years are as follows:

Quarter	High	Low
October 2012 –December 2012	₽3.50	₽1.68
October 2011 through September 2012		
First	2.10	1.10
Second	3.20	1.26
Third	2.85	1.51
Fourth	2.25	1.51
July 2011 through September 2011	1.11	1.10
July 2010 through June 2011		
First	0.95	0.95
Second	1.64	0.95

Third	1.40	1.11
Fourth	1.12	1.11

# 26. Earnings (Loss) Per Share

Basic/diluted earnings (loss) per share (ELPS) are computed as follows:

	Septe	ember 30	June 30	
	2012 (One Year)	2011 (Three Months)	2011 (One Year)	
Net income (loss) attributable to the equity holders of the Company	P402,920	(¥513,362)	(¥525,970)	
Weighted average number of shares issued and outstanding	2,911,886	2,911,886	2,911,886	
Basic/diluted earnings (loss) per share	P0.14	( <del>P</del> 0.18)	( <del>P</del> 0.18)	

There are no potential dilutive common shares as of September 30, 2012 and 2011 and June 30, 2011.

# 27. Seasonality of Operations

Demand for raw and refined sugar products are significantly influenced by seasons of the year. The seasonality also influences production and inventory levels and product prices. Annual repairs and maintenance are performed before the start of the milling, which is normally in the first and second quarter of the crop/financial year.

# 28. Capital Management

The primary objective of the Group's capital management is to ensure that it maintains strong credit and healthy capital ratios in order to support its business and maximize shareholder value.

The Group's dividend declaration is dependent on availability of earnings and operating requirements. The Group manages its capital structure and makes adjustment to it, in light of changes in economic conditions. To maintain or adjust capital structure, the Group may adjust the dividend payment to shareholders, return capital to shareholders or issue new shares. No changes were made in the objectives, policies or processes for the years ended September 30, 2012 and June 30, 2011 and 2010 and the three months ended September 30, 2011.

Management considers the total consolidated equity reflected in the consolidated balance sheets as its capital. The Group monitors its use of capital using leverage ratios, specifically, DSCR and debt-to-equity ratio. It also monitors its DSCR to ensure that there would be sufficient amount of cash flow available to meet annual interest and principal payments on debt.

The Group is required to maintain a maximum debt-to-equity ratio of 2.33:1 and minimum DSCR of 1.25:1 by its creditor banks. The Group has the following financial ratios:

	Sep	September 30					
	2012	<b>2012</b> 2011					
		(In Thousands except ratio)					
Total liabilities	P9,635,202	₽11,625,707	₽12,201,107	₽10,634,644			
Total equity	10,080,730	9,028,380	9,806,393	10,424,438			
Total liabilities and equity	P19,715,932	₽20,654,087	₽22,007,500	₽21,059,082			
Debt-to-equity ratio	0.96:1.00	1.29:1.00	1.24:1.00	1.02:1.00			

#### 29. Financial Instruments

# Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise cash and short-term placements, trade receivables and accounts payable and accrued expenses, which arise directly from its operations. The Group has other financial instruments such as due from and to related parties, due from employees, short and long-term borrowings and dividends payable.

The main risks arising from the Group's financial instruments are liquidity risk, credit risk, interest rate risk and foreign currency risk. The Group monitors the market price risk arising from all financial instruments. The Group is also exposed to commodity price risk. Risk management is carried out by senior management under the guidance and direction of the BOD of the Company.

#### Liquidity risk

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet maturing obligations.

The Group's objective is to maintain sufficient cash and cash equivalents and the availability of funding through an adequate amount of committed credit facilities. Due to the dynamic nature of the business, the Group aims to maintain flexibility in funding by keeping track of daily cash flows and maintaining committed credit lines available (see Note 12 and 15).

#### Credit risk

Credit risk is the risk that the Group will incur financial loss through default by counterparties in performing their obligations.

Concentration of credit risk with respect to trade receivables relating to sugar operations is limited due to the large number of customers comprising the Group's customer base and their dispersion across different geographic areas. It has policies in place to ensure that sales of products are made to customers with an appropriate credit history. There is no concentration of credit risk with respect to receivables relating to real estate sales.

Credit risks for contract receivables is mitigated as the Group has the right to cancel the sales contract without risk for any court action and can take possession of the subject property in case of refusal by the buyer to pay on time the contracts receivables due. This risk is further mitigated because of the corresponding title to the property sold under this arrangement is transferred to the buyers only upon full payment of the contract price.

The Group has established a credit quality review process to provide early identification of possible changes in the creditworthiness of counterparties, including regular collateral revisions. Counterparty

limits are established by the use of a credit risk classification system, which assigns each counterparty a qualitative risk rating. Risk ratings are subject to regular revision. The credit quality review process allows the Group to assess the potential loss as a result of the risks to which it is exposed and take corrective action.

Maximum exposure to credit risk without taking account of any collateral and other credit enhancements

The table below shows the maximum exposure to credit risk for the components of the consolidated balance sheets. The maximum exposure is shown gross before the effect of mitigation through the use of master netting and collateral agreements.

	Septemb	June 30,	
	2012	2011	2011
	(.		
Cash in banks and short-term	<b>₽192,270</b>	₽357,131	₽401,336
Trade receivables	592,615	377,823	562,466
Due from related parties	137,501	84,502	82,721
Due from employees	58,609	33,547	34,410
Others receivables	86,119	54,787	32,131
Available-for-sale financial assets	8,223	8,229	8,229
	P1,075,337	₽916,019	₽1,121,293

#### Collaterals and other credit enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

# Credit quality per class of financial assets

The credit quality of receivables is managed by the Group through its Marketing Department. High grade accounts are those receivables from counterparties with whom collections are made without much collection effort. Standard grade accounts consist of receivables from its distributors with good financial condition and with relatively low defaults. Substandard grade accounts on the other hand, are receivables from other counterparties with history of defaulted payments.

The tables below show the credit quality of financial assets and an aging analysis of past due but not impaired accounts:

		September 30, 2012							
_	Neither	past due nor	impaired	Past du	e but not imp	aired	Impaired		
_	High Grade	Standard Grade	Substandard Grade	Over 30 Days	Over 90 Days	Over 180 Days	Financial Assets	Total	
				(In Thouse	ands)	-			
Cash in bank and short-term									
placements	P190,645	₽1,625	₽–	₽–	₽–	₽–	₽–	₽192,270	
Trade receivables	327,449	38,601	_	88,925	39,535	98,105	99,147	691,762	
Due from related parties	137,263	238	_	_	_	_	3,110	140,611	
Due from employees	29,906	27,397	_	_	_	1,306	1,342	59,951	
Other receivables	76,094	6,617	_	153	393	2,862	9,816	95,935	
Available-for sale financial	<i>*</i>					,	,	,	
assets - unquoted equity									
investments	_	_	8,223	_	_	_	_	8,223	

Total	P761,357	P74,478	P8,223	P89,078	P39,928	P102,273	P113,415	P1,188,752
				September 3	0.2011			
-	Neither	past due nor i	mpaired	_	ie but not imp	aired	Impaired	
-	High	Standard	Substandard	Over	Over	Over	Financial	
	Grade	Grade	Grade	30 Days	90 Days	180 Days	Assets	Total
				(In Thouse	ands)			_
Cash in bank and short-term								
placements	₽351,895	₽5,236	₽–	₽–	₽–	₽–	₽–	₽357,131
Trade receivables	160,857	101,800	_	92,688	5,314	17,164	3,721	381,544
Due from related parties	84,410	92	_	_	_		3,110	87,612
Due from employees	11,834	21,514	_	3	4	192	1,342	34,889
Other receivables	45,270	5,369	_	414	534	3,200	9,645	64,432
Available-for sale financial								
assets - unquoted equity								
investments	_	_	8,229	_	_	_	_	8,229
Total	₽654,266	₽134,011	₽8,229	₽93,105	₽5,852	₽20,556	₽17,818	₽933,837

#### Impairment assessment

The main consideration for impairment assessment includes whether there are known difficulties in the cash flow of the counterparties. The Group assesses impairment in two ways: individually and collectively.

First, the Group determines allowance for each significant receivable on an individual basis. Among the items that the Group considers in assessing impairment is the inability to collect from the counterparty based on the contractual terms of the receivables. Receivables included in the specific assessment are the accounts that have been endorsed to the legal department, non-moving accounts receivable and other accounts of defaulted counterparties.

For collective assessment, allowances are assessed for receivables that are not individually significant and for individually significant receivables where there is no objective evidence of individual impairment. Impairment losses are estimated by taking into consideration the age of the receivables, past collection experience and other factors that may affect their collectibility.

The Group has recognized an impairment loss on its financial assets using specific assessment amounting to \$\mathbb{P}99.4\$ million, \$\mathbb{P}1.5\$ million and \$\mathbb{P}2.0\$ million for the years ended September 30, 2012 and June 30, 2011 and 2010, respectively, and \$\mathbb{P}0.3\$ million for the three months ended September 30, 2011 (see Note 5).

# Commodity price risk

The Group is exposed to commodity price risk from conventional physical sales and purchase of sugar managed through volume, timing and relationship strategies. The Group does not enter into commodity derivatives.

The Group's sales commitments are contracted at fixed prices and, thus, have no impact on the consolidated cash flows in the next 12 months.

#### Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows on a financial instrument will fluctuate because of changes in market interest rates.

#### Fair value interest rate risk

As of September 30, 2012 and 2011 and June 30, 2011, the Group is exposed to fair value interest rate

risk arising from its fixed rate long-term borrowings, which were originally issued at variable rates (see Note 15). Borrowings issued at fixed rate expose the Group to fair value interest rate risk.

# Cash flow interest rate risk

As of September 30, 2012, the Group is also exposed to cash flow interest rate risk arising from its variable-rate long-term borrowings, which were originally issued at fixed rates (see Note 14). The sensitivity of the consolidated statement of income is the effect of the assumed changes in interest rates on the consolidated income before income tax for one year, based on the floating rate on non-trading financial liabilities held at September 30, 2012 with other variables held constant:

	Change in	
	interest rates	Effect in income
	(in percentage)	before income tax
		(In Thousands)
For more than a year	+1.00%	( <del>P</del> 61,588)
	-1.00%	61,588

There is no other impact on the Group's equity other than those already affecting the profit and loss.

#### Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group is exposed to foreign currency risk relating to its US\$-denominated cash in banks and cash equivalents. Management closely monitors the fluctuations in exchange rates so as to anticipate the impact of foreign currency risks associated with the financial instruments. The Group currently does not enter into derivative transactions to hedge its currency exposure.

The Group's foreign-currency denominated cash in banks and cash equivalents as of September 30, 2012 and 2011 and June 30, 2011 amounted to US\$0.1 million, US\$2.4 million, and US\$3.1 million, respectively. As of September 30, 2012 and 2011 and June 30, 2011 and 2010, the exchange rates were \$\mathbb{P}41.70, \mathbb{P}43.72, \mathbb{P}43.33\$ and \$\mathbb{P}46.37\$ per US\$1.00, respectively.

Net foreign exchange gains or losses recognized in the consolidated statements of income amounted to \$\textstyle{27.8}\$ million loss, \$\textstyle{25.3}\$ million loss and \$\textstyle{22.7}\$ million gain for the three years ended September 30, 2012 , June 30, 2011 and 2010, respectively, and \$\textstyle{24.8}\$ million gain for the three months ended September 30, 2011 (see Note 23).

Reasonably possible changes in the US\$ to Philippine peso exchange rates were determined by the Group from historical volatility from January to September of 2012 and 2011. Shown below is the impact on the Group's income (loss) before income tax of reasonably possible changes in exchange rate of the US\$ against the Philippine peso with other variables held constant:

	Movement in	Effect on
	<b>US\$-Philippine</b>	income (loss)
	peso exchange	before income
	rates	tax
		(In Thousands)
September 30, 2012 (One Year)	6.76%	( <b>P354</b> )
	-6.76%	354
September 30, 2011 (Three Months)	+4.45%	(6,067)
	-4.45%	6,067

June 30, 2011 (One Year)	+3.75%	(4,008)
	-3.75%	4.008

There is no other impact on the Group's equity other than those already affecting profit or loss.

#### Fair Values

The following is a comparison by category of the carrying amount and fair values of the Group's financial instruments that are reflected in the consolidated financial statements as of:

		Septen	ıber 30				
	2012		20	2011		June 30, 2011	
	Carrying	Fair	Carrying	Fair	Carrying	Fair	
	Value	Value	Value	Value	Value	Value	
			(In Tho	usands)			
Financial Assets							
Cash on hand	<b>P</b> 6,898	<b>P</b> 6,898	₽2,051	₽2,051	₽1,943	₽1,943	
Loans and receivables:							
Cash in banks and short-term							
placements	192,270	192,270	357,131	357,131	401,336	401,336	
Trade receivables	592,615	592,615	377,823	377,823	562,466	562,466	
Due from related parties	137,501	137,501	84,502	84,502	82,721	82,721	
Due from employees	58,609	58,609	33,547	33,547	34,410	34,410	
Other receivables	86,119	86,119	54,787	54,787	32,131	32,131	
Available-for-sale financial assets	8,223	8,223	8,229	8,229	8,229	8,229	
	P1,082,235	P1,082,235	₽918,070	₽918,070	₽1,123,236	₽1,123,236	
Financial Liabilities:							
Other financial liabilities:							
Short-term borrowings	P1,638,000	P1,638,000	₽2,831,000	₽2,831,000	₽3,286,500	P3,286,500	
Accounts payable and accrued							
expenses	597,519	597,519	546,970	546,970	511,906	511,906	
Due to related parties	64,936	64,936	50,591	50,591	46,356	46,356	
Dividends payable	39,230	39,230	20,517	20,517	20,522	20,522	
Long-term borrowings	6,221,984	6,221,984	6,863,506	6,863,506	7,096,714	7,096,714	
	P8,561,669	P8,561,669	₽10,312,584	₽10,312,584	₽10,961,998	₽10,961,998	

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and cash equivalents, trade receivables, due from and to related parties, due from employees, other receivables, accounts payable and accrued expenses, short-term borrowings, current portion of long-term borrowings and noncurrent portion of long-term borrowings presented as current and dividends payable. The carrying amounts of these instruments approximate their fair values due to their short-term maturities.

Available-for-sale financial assets. These are unquoted equity instruments carried at cost, subject to impairment, since the fair value cannot be determined reliably.

Long-term borrowings – fixed-rate interest-bearing loans. The fair values are based on the expected cash flows on the instruments, discounted using the prevailing interest rate of 6.9% at June 30, 2010 for comparable instruments in the market. The rate was obtained from Bangko Sentral ng Pilipinas, representing bank average lending rates in 2010.

The Group's financial instruments recorded at fair value have the following hierarchy levels:

- Level 1 at quoted prices in active markets;
- Level 2 at inputs other than quoted prices included in Level 1 that are observable for the asset or

liability, either directly or indirectly; and

• Level 3 - at inputs that are not based on observable market data.

The Group did not hold any financial instruments carried at fair value in the consolidated financial statements as of September 30, 2012 and 2011.

# 30. Segment Reporting

The Group's identified operating segments, which are consistent with the segments reported to the BOD, are as follows:

#### a. The Company

The Company owns various tracts of lands in Nasugbu, Batangas. These investment properties can be sold directly to a developer, or contributed to a joint venture for development.

#### b. Real Estate

RLC is the real estate arm of the Group. RLC acquires, develop, improve, subdivide, lease and sell agricultural, industrial, commercial, residential and other real properties. The Group, through RLC, has investments in other real estate companies, namely Fuego Development Corporation, Fuego Land Corporation, Club Punta Fuego, Inc. and Roxaco-ACM Development Corporation.

#### c. Sugar-Related Businesses

RHI is a diversified holding and investment corporation with specific focus on sugar milling and refining business. RHI owns the following subsidiaries, which are organized and managed separately on a per Company basis, with each company representing a strategic business segment.

- CADPI is engaged in the business of producing, marketing and selling raw and refined sugar, molasses and other related products or by-products and offers tolling services to traders and planters. It has a raw sugar milling and refinery plant located in Nasugbu, Batangas with daily cane capacity of 18,000 metric tons as of September 30, 2012 and 2011 and 13,000 metric tons as of June 30, 2011 and 2010. CADPI's raw sugar milling is involved in the extraction of juices from the canes to form sweet granular sugar which is light brown to yellowish in color. Canes are sourced from both district and non-district planters and are milled by CADPI under a production sharing agreement. The refinery operation, on the other hand, involves the processing of raw sugar (mill share and purchased) into refined sugar, a lustrous white-colored sugar. To ensure maximum utilization of the refinery, CADPI also offers tolling services, which converts raw sugar owned by planters and traders into refined sugar in consideration for a tolling fee.
- CACI produces raw sugar and molasses and trades the same on wholesale/retail basis. It also sells refined sugar upon tolling its raw sugar with other sugar mills. Its sugar milling plant, which has a similar process with CADPI and has a daily cane capacity of 13,000 metric tons as of September 30, 2012 and 2011 and June 30, 2011, is located in La Carlota, Negros Occidental.
- RBC was established to engage in the business of producing, marketing and selling of

bio-ethanol fuel, both hydrous and anhydrous products from sugarcane and related raw materials. Its plant facility is located in La Carlota, Negros Occidental.

- CFSI was established to engage in the business of transporting sugar cane, sugar and its by-products including all kinds of commercial cargoes to and from sugar factories, sugar refineries, millsites or warehouses and/or similar establishments by land. CFSI caters various planters in Batangas, Negros, and other provincial areas in Visayas and Southern Luzon.
- Other segments of the Group which are not reported separately pertain mainly to consultancy business, dealer and trader of agricultural products and pre-operating companies.

The Group has only one geographical segment as all of its assets are located in the Philippines. The Group operates and derives principally all of its revenue from domestic operations. Thus, geographical business information is not required.

The Company's senior management regularly reviews the operating results of the business units to make decisions on resource allocation and assess performance. Segment revenue and segment expenses are measured in accordance with PFRS. The presentation and classification of segment revenues and segment expenses are consistent with the consolidated statement of income. Financing costs (including interest expense) and income taxes are managed on a per company basis and are not allocated to operating segments.

Further, the measurement of the segments is the same as those described in the summary of significant accounting and financial reporting policies except for RHI's investment properties are carried at fair value in its parent company financial statements. RHI's investment property, which is being leased out to its subsidiary, is reclassified to property, plant and equipment in the consolidated financial statements.

The segment information of the Group is disclosed in the annual consolidated financial statements as at September 30, 2012.

# 31. The Nature and Amount of Items Affecting Assets, Liabilities, Equity, Net Income, or Cash Flows that are Unusual Because of their Nature, Size or Incidence

Other than those disclosed in the each notes to the unaudited interim condensed consolidated financial statements, if any, there are no assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size or incidents..

32. The Nature and Amount of Changes in Estimates of Amounts Reported in Prior Interim Period of the Current Year or Changes in Estimates of Amounts Reported in Prior Years, if those Changes Have a Material Effect in the Current Interim Period



# ANNEX "B"

# MANAGEMENT DISCUSSION AND ANALYSIS OR PLAN OF OPERATIONS First Quarter Ending December 31, 2012 and 2011

#### MANAGEMENT DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

# INTERIM RESULTS – 1<sup>ST</sup> QUARTER 2012-2013 VS. FY 2011-2012

#### **Change of Fiscal Year**

On February 10, 2011, the Board of Directors (BOD) of the Company and its subsidiaries approved the amendment on the Group's By-Laws changing the accounting period from fiscal year ending June 30 to September 30 of each year. The change was intended to align the fiscal year of the group with the normal crop year of the sugar business. The change in accounting period of the Company was approved by the Securities and Exchange Commission (SEC) on March 30, 2011 while the changes in accounting period of the Company's subsidiaries was approved by the SEC on various dates in 2011.

In December, 2011, the Management started to implement new business strategies and action plans to improve operations and ensure long-term viability of the business. Management directed all cost and profit centers to implement cost efficiency measures which resulted in a reduction in certain overhead expenses by at least 10% from last year and an increase in margins for this fiscal year 2013. Management also directed the plants to achieve efficiencies which also contributed to the increase in margins this fiscal year.

#### **Results of Operations**

The Group posted consolidated revenues of ₱ 648.5 million for the first quarter of FY 2012-2013. This is 65% lower than the last year's ₱1,863.3 million. This is due to high sugar inventory last year which the Group unloaded. last year. Consolidated raw sugar sales for the period amounted to ₱ 345 million while refined sugar sales totaled ₱263 million. The rest came from sale of alcohol, molasses and real estate and sugar refining services.

Cost of sales amounted to ₱396.1 million. This is 75% lower than last year's figure of ₱1,604.7 million. This is due to lower sales coupled by lower production costs and lower cost of buying raw sugar.

Despite the lower sales for the current period, gross profit rate improved to 39% compared to 14% last year.

Selling and Operating expenses this quarter reached ₱159.2 million. This is 25% better than the ₱213.1 million expenses last year. The cost containment measures implemented by the Management along with the retirement program were the principal reasons on the reduction of these expenses.

Equity in net earnings of associates amounted to ₱7.8 million. Last year it was equity in net of losses of ₱17.8 million.

Net Interest costs amounted to ₱99.2 million which is 34% lower than the ₱150.1 million reported last year. This is due to lower bank debts and interest rates and change from fixed rate to floating rate as negotiated by the Management with the creditor banks.

Other income went down by 76% from ₱57.9 million in 2011 to ₱14.2 million in 2012. This is largely attributable to the insurance claims and refund of performance bond received last year.

As a result, the group registered a consolidated net income of ₱10.5 million, a turnaround from last year's consolidated net loss of ₱78.0 million.

#### Results of Operation - Sugar Related Businesses

#### Batangas Operations

For the crop year 2012-2013, CADPI started milling last November 27, 2012. CADPI's raw production for the first quarter of crop year 2012-2013 decreased slightly to 0.454 million Lkg. Versus 0.541 million Lkg. in the same period last year. Total tonnage for the period reached 0.301 million tons cane compared to 0.390 million tons cane milled last year. However, sugar recovery increased from 1.290 Lkg/TC to 1.510 Lkg/TC.

CADPI started the refinery production last December 17, 2012. Refined sugar production for the period ending December 31, 2012 went down to 0.133 million Lkg. versus 0.494 million Lkg. or 73% decrease. The decrease is due to late start of refinery production compared to last year when it started in November 2011.

#### **Negros Operations**

CACI's raw production for the first quarter of crop year 2012-2013 stand at 2.499 million Lkg. Versus 1.816 million Lkg. in the same period last year, due to good weather condition and efficient plant operations. Total tonnage for the period reached 1.189 million tons cane compared to 0.968 million tons cane milled last year. Sugar recovery increased from 1.997Lkg.TC to 2.100Lkg/TC also due to favorable weather conditions during the planting season of crop year 2012-2013.

#### **Financial Condition**

Consolidated total assets of the Company as of December 31, 2012 stood at ₱20.6 billion which is 4% higher than the audited September 30, 2012 balance of ₱19.7 billion. Current Assets increased by 38% from ₱2.687 billion in September 2012 to ₱3.698 billion as of 31 December 2012. This is due to the 106% increase in inventories and 57% increase in prepayments

Receivables decreased by 14% from ₱888.9 million to ₱768.7 million due to collections from customers and lower sales for the period.

Inventories amounted to ₱1.623 billion which is 106% higher than September 30, 2012 balance of ₱779.3 million due to the crop milling season. Lower sale of raw sugar and the continuous production for the quarter built up the high level of inventories as of December 31, 2012.

Prepayment increased by 57% from ₱479.1 million to ₱753.4 million as of December 2012 due to deferral of milling costs. This was coupled by higher input VAT and prepaid taxes generated during the quarter ending December 2012.

Non-current assets slightly decreased from ₱17.0 billion to ₱16.9 billion as of December 31. This is attributable mainly to the depreciation of property, plant and equipment.

Short-term borrowings increased by 17% from ₱1.638 billion to ₱1.921 billion due to availments to finance working capital requirements.

Accounts payable and accrued expenses went up by 68% from ₱767.0 million to ₱1.287 billion as of December 2012 due to accrual of some offseason costs.

Customers' deposits also increased by 37% from ₱72.6 million to ₱99.5 million due to deposits received sugar and lot buyers.

Dividends payable decreased from ₱39.2 million to ₱20.5 million to payments in October.

Total Long–term borrowings amounted to ₱6.267 billion, slightly higher than September 2012 balance of ₱6.222 billion but lower than the same period last year.

Total consolidated equity amounted ₱10.091 billion, 4% higher than the 10.091 billion as of September 2012. This is due to the consolidated income for the period.

Current ratio as of December 2012 increased to 1.06:1.00 from 1.00:1.00 in September 2012.

The Groups leverage position remained within the limits of existing loan covenants. Debt-to-equity ratio stood at 1.04:1.00 in December 2012 from 0.95:1.00 in September 2012. Unused working capital lines as of December 31, 2012 and September 30, 2012 from local banks amounted to ₱949 million and ₱ 892 million, respectively. Book value per share slightly increased to ₱3.47 from ₱3.46 in September due to the earnings generated during the period.

#### There are no:

- Known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Company's material liquidity problem;
- Known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations;
- Significant elements of income or loss that arose from continuing operations; and
- Seasonal aspects that had a material effect on the financial condition or results of operations.

#### Top Five Performance Indicators – Sugar Related Businesses

As maybe concluded in the foregoing description of the business of the Group, the Company's financial performance is determined to a large extent by the following key results:

- Raw sugar production a principal determinant of consolidated revenues and computed
  as the gross amount of raw sugar output of CADPI and CACI as consolidated
  subsidiaries and HPCo, as an affiliate, and pertains to production capacity, ability to
  source sugar canes and the efficiencies and productivity of manufacturing facilities.
- Refined sugar production the most important determinant of revenues and computed as
  the gross volume of refined sugar produced by the CADPI refinery both as direct sales to
  industrial customers and traders or as tolling manufacturing service, limited by production
  capacity and by the ability of the Group to market its services to both types of customers.
- Raw sugar milling recovery a measure of raw sugar production yield compared to unit
  of input and is computed as the fraction of raw sugar produced (in LKG bags) from each
  ton of sugar cane milled (LKG/TC).
- Earnings before interest, taxes, depreciation and allowances (EBITDA) the measure for cash income from operation and computed as the difference between revenues and cost of sales and operating and other expenses, but excluding finance charges from loans, income taxes and adding back allowances for depreciation and other cash amortizations.

• Return on Equity— denotes the capability of the Group to generate returns on the shareholders' funds computed as a percentage of net income to total equity.

The table below, presenting the top five performance indicators of the Group in three fiscal years, shows general improvement in the financial and operating results:

Performance Indicator	2012-2013 Interim 1 <sup>st</sup> qtr	20011-2012 Full year	2010-2011 Full year
Raw sugar production	2.371 M bags	6.491 M bags	6.109 M bags
Refined sugar production	0.138 M bags	2.258 M bags	2.137 M bags
Milling recovery	2.100 Lkg/TC	1.895 Lkg/TC	1.880 Lkg/TC
EBITDA	₱250 million	₱1.615 Billion	₱793 million
Return on equity	2.5%	11%	-7%

# Top Five Performance Indicators - Property Group

As maybe concluded in the foregoing description of the business of Roxaco, the company's financial performance is determined to a large extent by the following key results:

- Income from sale of developed real estate (lots only). This is recognized in full when the
  collection of the total contract price reached 25%. At this stage, it is reasonably assured
  that the risks and rewards over the developed assets have been transferred to the
  lotbuyer.
- Number of lots sold. The lot sold and its terms of sale will determine when would be recognized and how much is the potential income to the Company.
- Collection efficiency on trade receivables. Income recognition is a factor of collection, plus the interest income component.
- Earnings before interest, taxes and depreciation This is the measure of cash income from operations.
- Return on Equity denotes the capability of the Company to generate returns for the shareholders.

The table below, presenting the top five performance indicators of Roxaco in three fiscal years, shows general improvement in the financial and operating results:

Performance Indicator	2012-2013 Interim 1 <sup>st</sup> qtr	2011-2012 Full year	2010-2011 Full year
Realized gross profit on real estate sales	₱3.9 Million	₱ 54.3 Million	₱ 25.0 Million
Number of lots sold / reserved	26 residential / 80 memorial lots	85 residential/ 127 memorial lots	194 lots
Collection efficiency	98%	99%	98%
EBITDA	(₱7.635 million)	₱25.5 million	₱15.10 million
Return on equity	(1.95%)	2.35%	1.95%

#### Key Variable and Other Qualitative and Quantitative Factors

- 1) The company is not aware of any known trends, events, or uncertainties that will result in or that are reasonably likely to result in any material cash flow or liquidity problem.
- 2) The company is not aware of any events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- 3) The company is not aware of any material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons created during the reporting period.
- 4) Description of material commitments for capital expenditures.

The Sugar Group had an allocation of ₱ 91 million in capital expenditures for crop year 2011-2012 of which ₱ 67 million is for CADPI for the integrated mill and refinery operations, ₱ 22 million for CACI and ₱ 2 million for RBC.

For 2012-2013, the Property Group has projected development costs for existing projects in the amount of ₱ 17 million and additional ₱ 200 million as initial development costs for new projects.

In addition, RLC has projected ₱ 1.6 million regular capital expenditures which includes replacement of office equipment and transportation equipment

- 5) The company is not aware of any known trend, events or uncertainties that will have material impact on sales.
- 6) The company is not aware of causes for any material changes from period to period in the financial statements.

# Plan of Operation-Sugar Group

In line with the continuing efforts to improve the profitability of the sugar operations, ensure the continuing viability of the business and address the adverse effects of the volatility of the sugar and alcohol prices, the Group's Management has implemented the following strategies, among others:

- Carrying our marketing programs to generate revenues from sales of alcohol, sugar, and allied products and services.
- Increasing mill share to minimize sourcing of raw sugar from third parties.
- Implementing cost reduction programs in its plants, such as but not limited to the reduction of fuel costs by reducing downtime, improving plant facilities to enable efficient plant utilization and maximizing the use of cheaper fuel alternatives, etc.

# Plan of Operation - Property Group

To ensure the Property Group viability, the management intends to push through with the following plans and activities:

• Continue the development of on-going projects namely: Landing Townhomes, Orchards Phase 2 and Anya residential lots.

- Continue and improve the marketing the sales and marketing efforts to sell the existing lot inventories.
- Continue to explore the market for available and sustainable developments in the CALABARZON and Metro Manila areas.

# ROXAS AND COMPANY, INC AND SUBSIDIARIES FINANCIAL SOUNDNESS INDICATORS

	December 31, 2012	September 30, 2012
LIQUIDITY RATIO     Current Ratio	1.06 : 1.00	1:1
SOLVENCY RATIO     Debt to Equity ratio	1.04 : 1.00	0.95 : 1
3. Asset to Equity Ratio	2.04	1.95
4. Interest Rate Coverage Ratio*	2.75	3.21
5. PROFITABILITY RATIOS Return on Assets	0.05%	3%
Return on Equity	0.10%	6%
Book Value per share	3.47	3.46

<sup>\*</sup> computed as EBITDA / Interest Expense



14 February 2013

#### **Philippine Stock Exchange**

Disclosures Department 3/F, Tower One and Exchange Plaza Ayala Triangle, Ayala Avenue Makati City

Attention: Ms. Janet Encarnacion

Head – Disclosures Department

Re : **REQUEST FOR EXTENSION TO SUBMIT QUARTERLY REPORT** 

FOR THE QUARTER ENDING ON 31 DECEMBER 2012

-----

#### **Gentlemen:**

Roxas and Company, Inc. would like to request for the extension of deadline to submit its Quarterly Report for the quarter ending on 31 December 2012.

The Company will not be able to file its Quarterly Report (SEC Form 17-Q) for the period ending on 31 December 2012 on or before the 14 February 2013 deadline because it is still in the process of analyzing the information on its subsidiaries' business risks, financial conditions and results of operations. Without the required Management's Discussion and Analysis, RCI's quarterly report will be incomplete.

The Company undertakes to submit the report within five (5) calendar days after the prescribed deadline or upon submission of the report to the Securities and Exchange Commission, whichever is earlier. The Company understands that failure to comply with the undertaking may result to the imposition of applicable penalty/ies and/or sanction/s.

Very truly yours,

ALEZANDRO S. CASABAR

Corporate Information Officer/Compliance Officer



102142013001917



# SECURITIES AND EXCHANGE COMMISSION

SECBuilding, EDSA, Greenhills, MandaluyongCity, MetroManila, Philippines Tel:(632)726-0931 to 39 Fax:(632)725-5293 Email: mis@sec.gov.ph

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Company Type Stock Corporation

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September 30	
Month Day Form Type	Month Day
Fiscal Year	Annual Meeting
Secondary License Type, If Applicable	
Secondary Electise Type, if Applicable	
Department Requiring this Document	Amended Articles Number/Section
	Total Amount of Borrowings
3,487	Total Amount of Borrowings
Total No. of Stockholders	Domestic Foreign
TO BE ACCOMPLISHED BY SEC PERSONNEL CONC	CERNED
File Number	LCU
Document I.D.	
	Cashier
	Cashier
STAMPS	Cashier

**Remarks** = pls. Use black ink for scanning purposes

# SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-L NOTIFICATION OF INABILITY TO FILE ALL OR ANY PORTION OF SEC FORM 17-A OR 17-Q

Ch	eck One:
	Form 17-A [ ] Form 17-Q [√]
Pe	riod-Ended/Date of Required Filing: 31 December 2012/ 14 February 2013
Da	te of this Report: 13 February 2013
	othing in this Form shall be construed to imply that the Commission has verified any cormation contained herein.
	his notification relates to a portion or portions of the filing checked above, identify the item(s) which the notification relates: N/A
1.	SEC Identification Number: <u>834</u> 2. BIR Tax Identification No. <u>000-269-435</u> .
3.	ROXAS AND COMPANY, INC.  Exact name of issuer as specified in its charter
4.	Makati City, Philippines Province, country or other jurisdiction of incorporation
5.	Industry Classification: (SEC Use Only)
6.	7F, CG Bldg., 101 Aguirre St., Legaspi Village, Makati City Address of principal office Postal Code 1229
7.	PLDT: (632) 810-89-01 Issuer's telephone number, including area code
8.	Former name, former address, and former fiscal year, if changed since last report.
9.	Are any of the issuer's securities listed on a Stock Exchange?
	Yes [√] No [ ]
	If yes, disclose the name of such Stock Exchange and the class of securities listed therein:
	Securities registered with the Philippine Stock Exchange:
	Securities registered: No. of shares
	Class A, common shares 2,911,885,870

# Part I - Representations

If the subject report could not be filed without unreasonable effort or expense and the issuer seeks relief pursuant to SRC Rule 17-1, the following should be completed. (Check box if appropriate)

- (a) The reasons described in reasonable detail in Part II of this Form could not be estimated without unreasonable effort or expense. [ ]
- (b) The subject amended annual report on SEC Form 17-A, or portion thereof, will be filed on or before the fifteenth calendar day following the prescribed due date [ ]; or the subject quarterly report on SEC Form 17-Q, or portion thereof, will be filed on or before the fifth ( $5^{th}$ ) day following the prescribed due date. [ $\sqrt{}$ ]
- (c) The accountant's statement or other exhibit required by paragraph 3 of SRC Rule 17-1 has been attached if applicable. []

#### Part II - Narrative

State below in reasonable detail the reasons why SEC Form 17-A or SEC Form 17-Q, or portion thereof, could not be filed within the prescribed period. (Attach additional sheets if needed.)

The Company will not be able to file its Quarterly Report (SEC Form 17-Q) for the period ending on 31 December 2012 on or before the 14 February 2013 deadline because it is still in the process of analyzing the information on its subsidiaries' business risks, financial conditions and results of operations. Without the required Management's Discussion and Analysis, RCI's quarterly report will be incomplete.

The Company undertakes to submit the report within five (5) calendar days after the prescribed deadline.

#### **Part III - Other Information**

(a) Name, address and telephone number, including area code, and position/title of person to contact in regard to this notification:

# Atty. Alezandro S. Casabar

Legal Services Manager/Assistant Corporate Secretary Compliance Officer / Corporate Information Office 7<sup>th</sup> Floor, Cacho-Gonzales Bldg. 101 Aguirre Street, Legaspi Village 1229 Makati City, Metro Manila Tel. No.: 810-8901 to 06

(b) Have all other periodic reports required, under Section 17 of the Code and under

SEC Form 17-L Instructions February 2001

	Sections 26 and 141 of the Corporation Code of the Philippines during the preceding 12 months, or for such shorter period that the issuer was required to file such report(s), been filed? If the answer is no, identify the report(s).
	Yes [√] No [] Reports:
(c)	Is it anticipated that any significant change in results of operations from the corresponding period for the last fiscal year will be reflected by the earnings statements to be included in the subject report or portion thereof?
	Yes [] No [√]
	If so, attach an explanation of the anticipated change, both narratively and quantitatively, and, if appropriate, state the reasons why a reasonable estimate of the results cannot be made.
	SIGNATURE
repo	Pursuant to the requirements of the SRC Rule 17-1, the issuer has duly caused this ort to be signed on its behalf by the undersigned hereunto duly authorized.
	ROXAS AND COMPANY, INC.
	ALEZANDRO S. CASABAR Compliance Officer

13 February 2013.